

**25TH ANNUAL**

# **REAL ESTATE FORUM**

**2022**



**Leeds School of Business**  
UNIVERSITY OF COLORADO **BOULDER**

---

## **Welcome to the 25<sup>th</sup> Annual CU Real Estate Forum**

On behalf of the CU Real Estate Center, the International Advisory Board, and the Forum Planning Committee, we would like to welcome you to this year's Annual Forum. As those of you who have attended over the years know, the Forum has grown to become one of the premier annual real estate events in Colorado, and a platform through which the Real Estate Center can showcase its thought leadership in the commercial real estate community. We are proud each year to draw in local, national and international experts, and this year is no exception.

The Real Estate Center sits uniquely at the intersection of education and industry. It bridges the space between important academic research, training the next generation of industry leaders, and integrating both into the business community. We are excited today to further that tradition, welcoming distinguished University scholars and industry leaders alike to explore the most significant trends and topics affecting the commercial real estate sector today.

As always, we design the Forum to provide exceptional educational content and create a valuable networking opportunity for the real estate business community and our talented students, the future leaders of this industry.

For 25 years, the CU Real Estate Center has provided this forum for industry professionals and students to meet and come to know one another. Thank you for joining us and we hope you enjoy the premier experience the Center has assembled for you today.

**Dave Hadsell**

CU Real Estate Forum Co-Chair

**Brad Segall**

CU Real Estate Forum Co-Chair

---

This year we celebrate the twenty-fifth anniversary of the very first graduating class of real estate MBAs from the University of Colorado, affording us a great opportunity to look back and ahead at the contributions of the real estate industry to society, our programs, and the industry. I am very pleased to be able to welcome you to this special 25th Silver Anniversary Real Estate Forum.

The University of Colorado Real Estate Center at the Leeds School of Business is one of the nation's oldest and most dynamic real estate centers, uniquely linking the professional and academic communities within the real estate sector. Academically, the Center supports a world-class real estate curriculum at the graduate and undergraduate levels, specifically designed to prepare students to be leaders in the real estate industry. Today Leeds offers not only its quarter-century old Real Estate MBA, but also a Masters of Science in Real Estate (MSRE), an undergraduate real estate major (emphasis), and a real estate track within the Business Minor program. With 500+ students, the Leeds real estate program ranks as one of the nation's largest.

With its deep industry engagement, the Center encourages a dynamic and relevant dialogue to ensure that students are academically prepared, and to guide research on subjects related to land use and the role of real estate in business. Furthermore, these industry relationships open meaningful internship and career opportunities which provide real-world experience as part of the learning process for our students. Almost 100% of our graduating students are placed each year into the real estate industry.

A hallmark of the Center has been its keen emphasis on facilitating lifelong learning and career development for its graduates. Activities range from best-practices and thought-leadership symposiums to mentoring and professional networking events. The notion of being a "Buff for life" is at the heart of the Real Estate Center's commitment to its students, alumni, and the industry.

I am very honored to serve as the Sherman R. Miller Executive Director of the University of Colorado Real Estate Center, an endowed directorship honoring my predecessor, the late Sherm Miller. My colleagues, Katie Latier, Lisa Peck, Angela Gorbold, and I look forward to building upon the Center's solid foundation and expanding the Center's ability to advance the real estate profession wider and deeper. The roles real estate plays in our economy and society are changing at an accelerating rate and there are multiple and major secular shifts shaping the skill-set needs of tomorrow's real estate leaders. The University of Colorado Real Estate Center and its industry supporters are committed to being at the forefront of preparing and supporting tomorrow's real estate professionals.

Welcome to our annual signature event. I invite you to join me in building a future of academic excellence, thought leadership and lifetime career development through your support of the University of Colorado Real Estate Center.

**Michael P. Kercheval**

Sherman R. Miller Executive Director  
CU Real Estate Center

---

Welcome to the University of Colorado Real Estate Center's 25<sup>th</sup> Annual Forum.

As Chair of the International Advisory Board of the CU Real Estate Center, I invite you to immerse yourself in this year's program, which will include insightful discussions addressing some of the most important issues facing us today — from the impact of wildfires on our community, and the intersection of transportation infrastructure spending and real estate development, to the future of how and where we will work. You will see that the Center and the real estate programs at CU Leeds School of Business are focused on the forces driving today's economy and the trends influencing consumer behavior in the real estate market. By coupling the academic resources of the university with real estate industry thought leaders, the Center is working to drive the conversations that will shape our future.

While you are at the Forum, we hope that you will take the time to not only engage with your colleagues and business partners, but also spend some time getting to know the amazing students in our undergraduate and graduate programs. The number of students focusing on real estate at CU has exploded in the last few years, and we are very proud of their recent accomplishments in case competitions locally and across the country. Much of their success is due to the mentoring and advice provided by real estate professionals in this community. Please take the time to connect with the University and help us educate the leaders you want to see in this industry. Equally important are our efforts to make sure that our students reflect the diversity of the communities in which they will work. If you share this commitment, please ask about our scholarships focused on changing the face of real estate.

This year we are celebrating 25 years of collaboration between CU and the real estate industry. The results of that relationship are remarkable, but together we can accomplish even more. We look forward to continuing to grow with this community and celebrating truly spectacular successes with you over the next 25 years.

Please, enjoy the program, visit the job fair in the afternoon, and thank you for your support.

Sincerely,

**Eliot L. Hoyt**

Chair, International Advisory Board  
University of Colorado Real Estate Center

---

## Forum Event Sponsors

---

Thank you to our many sponsors and supporters for their generous support of the CU Real Estate Program and underwriting this year's Real Estate Forum.

### Gold

east west partners

 **FULENWIDER**  
SINCE 1904  
HISTORY LAND PEOPLE VISION

**GOLDBERG**  
PROPERTIES, INC.

**KOELBEL**

  
**Land Title**  
GUARANTEE COMPANY  
— Since 1967 —

 **MILENDER WHITE**

**NICHOLS PARTNERSHIP**

**OTTENJOHNSON**  
ROBINSON NEFF + RAGONETTI PC

**WE·O'NEIL**

THE  
*W.W. Reynolds*  
COMPANIES

---

### Silver

  
**ACADEMYBANK**

  
**CONSCIENCE BAY**  
C O M P A N Y

**CENTENNIAL**  
REALTY ADVISORS

**Hines**

Broker  
**CRAIG TOWNSEND**  
**RANCH@COMPANY**  
RANCLAND.COM

---

### Bronze

  
**Alpine Bank**

 **DENISON PARKING**

 **DPC**  
COMPANIES  
Fully Invested in the Future

**pangogroup**  
WHERE REAL ESTATE HAPPENS

---

### Supporting Organizations

 **ULI Colorado**

**CREW**  
DENVER 

### Media Sponsors

  
**COLORADO**  
REAL ESTATE  
JOURNAL



---

# 2022 Silver Anniversary CUREC Annual Forum Agenda

---

## Wednesday, March 9, 2022

**7:30 – 8:00am**      **Networking Breakfast**

**8:00 – 8:30am**      **Welcome**

- **Dave Hadsell**, Chair of CU Real Estate Forum Committee  
President, Centennial Realty Advisors
- **Michael Kercheval**, Executive Director, CU Real Estate Center
- **IAB Chair Transfer**  
**Cyndi Thomas**, Past Chair, International Advisory Board  
Managing Director, RCLCO  
**Eliot Hoyt**, Incoming Chair, International Advisory Board  
Managing Principal, BrightView Design Group
- **Sharon Matusik**, Dean, Leeds School of Business

**8:30 – 9:30am**      **From Suburban Harmony to a New New-Urbanism**

The catastrophic Marshall Fire swept through Superior and Louisville Colorado on December 30<sup>th</sup> taking lives and destroying homes, businesses, and families. The fires also fundamentally disrupted the way communities will look at open spaces, building codes, density, insurance coverage, construction materials and even landscaping. As these communities rebuild, the real estate industry is rethinking almost everything. This timely panel will take a hard look at how to avoid a similar catastrophe in the future and what societal trade-offs will be necessary to protect our lifestyles and livelihoods.

- Moderator: **Lily Colley Ferguson**, Associate with Investor Relations and Capital Strategies, Everwest
- **Clint Folsom**, Mayor of Superior, Colorado
- **David Sinkey**, President and CEO, Boulder Creek Neighborhoods
- **Michael Conway**, Insurance Commissioner, State of Colorado

**9:30am – 10:30am**      **The Airport as an Anchor**

With 69 million passengers traveling through the airport in 2019, and targeted to grow to 100 million, Denver's internationally renowned airport (DEN) is one of the busiest airline hubs in the world's largest aviation market. DEN is also the primary economic engine for the state of Colorado, generating more than \$33.5 billion for the region annually, and is largely credited for quite literally putting Denver and Colorado on the map. Coupling DEN with massive infrastructure investment and urban transportation linkages, DEN's new CEO, Phillip A. Washington, sees the airport as more than just a transit hub and as a critical keystone in Denver's continued prosperity and vitality. With his unique national perspective Mr. Washington will share how the pieces fit together as Denver's future continues to be built.

- Moderator: **Albus Brooks**, Vice President, Milender White
- **Phillip A. Washington**, CEO, Denver International Airport

---

**10:30 – 11:30am**

**Transforming Denver**

Denver remains a hot development market. Only Washington DC, Seattle and Los Angeles had more cranes in the air last year. Furthermore, Denver's development community has taken a long view on the city's future, rebuilding, and revitalizing entire neighborhoods while being a leading edge in design, sustainability, and resiliency. Through a showcase of several of the city's most important developments this session will provide an unparalleled window into the projects transforming Denver and the nation's real estate market.

- Moderator: **Dennis Huspeni**, Business Reporter, Denver Gazette
- One River North - **Jon Ratner**, CEO, The Max Collaborative
- The Current - **Doug Zabel**, Managing Partner, Schnitzer West
- Cherry Creek West - **Amy Gara**, Managing Partner, East West Partners
- La Plaza Colorado - **Doug McMurray**, Owner, Capital City Development

**11:30 – 12:15pm**

**A Deep-Dive into Institutional ESG Best-Practices**

ESG is an ever-present discussion topic but the application is often somewhat more elusive. This session will examine how capital and societal changes are prioritizing ESG and Resiliency in transforming the real estate industry.

- Moderator: **Jennifer Forman**, Lecturer, University of Colorado, Center for Ethics and Social Responsibility
- **Peter Kaye**, Managing Partner, Rockwood Capital
- **CJ Manning**, Vice President, Prime West

**12:15 – 12:55pm**

**The Future of Office – An Investigation into Post-Pandemic Work**

Two years after the world was introduced to COVID-19, when office workers scurried off to a new Zoom-based world of masking, sanitizing and sheltering in place, the promise of renewed productivity, creativity and collegial social interaction is drawing us back to the old familiar office cube, or is it? Sociologist, psychologists, and epidemiologists are all now weighing in tomorrow's workplace. From the simple touchless door pull to creating energizing co-collaboration areas, explore what a post-COVID workplace for a post-boomer workforce will look, feel and even sound like. This session will explore how people's emotions, fears and aspirations are transforming real estate and the office environment.

- **Sarah McGarry, IIDA, LEED AP**, Principal and Workplace Sector Lead, Stantec

**12:55 – 1:00pm**

**Closing Remarks**

- **Brad Segall**, Co-Chair of CU Real Estate Forum Committee  
Market General Manager, Denison Parking

**2:00 – 4:00pm**

**Recruitment Fair**

---

## Keynote Speakers (in order of appearance)

---



### **Dave Hadsell** Annual Forum Committee Co-Chair

President – Centennial Realty Advisors

[dhadsell@centennialrealtyadvisors.com](mailto:dhadsell@centennialrealtyadvisors.com)  
[linkedin.com/in/dave-hadsell-2526b68](https://www.linkedin.com/in/dave-hadsell-2526b68)

Dave Hadsell is the President of Centennial Realty Advisors, a commercial property management firm with 32 team members and 2.8MM square feet of office, retail, and condo space under management. He has been with Centennial since the firm's founding in 2003.

He began his real estate career in 1988 with LaSalle Partners in Chicago. Over the ensuing

years, he advanced progressively to Regional Manager for Colorado and Utah, overseeing a portfolio of office and industrial properties totaling 8.0MM square feet.

Dave holds a Bachelor's degree from Colgate University and an MBA from Northwestern University. He is a current member of CUREC and NAIOP.



### **Michael Kercheval**

Sherman R. Miller Executive Director – CU Real Estate Center

[linkedin.com/in/michael-kercheval-b757283](https://www.linkedin.com/in/michael-kercheval-b757283)

Mike Kercheval is the Sherman R. Miller Executive Director of the Real Estate Center at the Leeds School of Business of the University of Colorado Boulder.

As the Center's Executive Director, Mike manages and promotes the important relationships between the real estate industry and the academic community through a number of initiatives focusing on business education preparedness, career development and mentoring, and advancement of industry best practices.

Prior to joining the Center, Mike served as President and CEO of the International Council of Shopping Centers (ICSC), the world's largest commercial real estate trade association, for sixteen years. Under his tenure, Mike dramatically expanded the association's professional education, advocacy, research, and networking activities and doubled ICSC's global membership to over 70,000 across more than 100 countries.

Prior to ICSC, Mike spent thirteen years as a portfolio manager and real estate investment banker in New York, at Equitable Real Estate Investment Management and its successor companies, the final three years working in Latin America as CEO of Lend Lease Latin American Realty Advisors.

Earlier in his career, Mike was a senior economist with Equitable Life Assurance Society, taught Urban Economics at Columbia University in New York and worked in the 1980's as a staff economist on the Colorado Governor's Blue Ribbon Panel on Growth Management.

A Colorado native and Boettcher Scholar, Mike holds a master's degree and PhD (ABD) in economics from Columbia University and graduated from the University of Colorado Boulder with a triple major in economics, political science and international affairs.





**Cyndi Thomas** Past Chair, International Advisory Board  
Managing Director, Institutional Advisory Services - RCLCO

[linkedin.com/in/cyndithomas](https://www.linkedin.com/in/cyndithomas)  
[cthomas@rclco.com](mailto:cthomas@rclco.com)

Cyndi is a Managing Director at RCLCO where she focuses on Institutional Advisory Services, including driving performance of asset plans for an extensive portfolio on behalf of various pension fund clients. Previously, Cyndi was a partner and executive vice president at Etkin Johnson and oversaw the management, financial performance, and business strategy for the company's extensive Colorado portfolio. Other experience includes real estate acquisitions, financing, restructurings, and asset management at CenterSquare

Investment Management, Buchanan Street Partners, and Clarion Partners. Outside of RCLCO, Cyndi is a member of the Urban Land Institute's Small Scale Development Product Council and the Chairman of the CU Real Estate Center International Advisory Board. She attended the University of Wisconsin, where she received a BBA, Real Estate and Urban Land Economics, and the University of Colorado, where she received an MBA and MS, Finance.



# NICHOLS PARTNERSHIP

*Specializing in high-quality, innovative urban development  
which anticipates and responds to market opportunities*

1644 Platte St., Suite 130, Denver, CO 80202  
[www.nicholspartnership.com](http://www.nicholspartnership.com)



## Eliot Hoyt Chair, International Advisory Board

Managing Principal – Brightview

[linkedin.com/in/eliot-hoyt-0811b26](https://www.linkedin.com/in/eliot-hoyt-0811b26)

Eliot Hoyt is managing principal in the Brightview Design Group (BVDG) Denver office, with expertise in project management, urban design, Transit Oriented Development (TOD), and planning for resort and new community developments. Eliot is a certified planner (AICP) with a Bachelor's degree from Harvard University and an MBA from University of Colorado Denver. In addition to working as a planner and managing design projects, he has worked as a market and financial analyst for real estate projects across the country. He brings many perspectives to bear on every new project with his project management skills, facilitation training, abilities as an interpreter of complex content, and understanding of the business of real estate development.

As a part of BrightView, a \$2.3 billion landscape services company, BVDG has access to expertise in construction, maintenance, tree propagation and care, golf course design and more; enabling the design team to provide unparalleled services to its clients. With projects across the U.S. and in select foreign markets, Eliot has worked on master planned communities, warm and cold weather resorts, industrial parks, mixed use centers, and urban redevelopments. In each case, he has applied a quadruple bottom-line perspective to achieve a market feasible, environmentally sound, socially engaging, and aesthetically pleasing results for his clients. The most satisfying projects are those that continue from feasibility, through planning and design, into brand identity and marketing, and ultimately construction and implementation.



## Sharon Matusik

Dean – University of Colorado, Leeds School of Business

[linkedin.com/in/sharon-matusik-66b4b411](https://www.linkedin.com/in/sharon-matusik-66b4b411)

Sharon Matusik is the 14<sup>th</sup> Dean and Professor of Strategy and Entrepreneurship at the Leeds School of Business, University of Colorado. Having lived in many of the great entrepreneurship hubs across the country, Matusik brings innovation and a vision for positively changing the future of global business to her role as dean.

She is the type of leader who anticipates what resources and opportunities are needed to help students on their way to becoming the leaders of the future. She is sharply focused on engagement with business leaders and influencers locally and globally as a critical complement to academic excellence from the faculty in shaping the Leeds School experience. As a first-generation college student, Matusik is also a champion of diversity in business and education, as demonstrated by her efforts to recruit women and minority students and faculty to the Leeds community. Above all, Dean Matusik is someone who understands where the future of education is headed.

“The Leeds School has generated great momentum in such a short period of time,” says Matusik. “Together our world-class faculty and staff and our forward-looking business and alumni community work to inspire and educate the next generation and make us a top business school.”

Some of Matusik's accomplishments during her tenure as Dean at the Leeds School of Business include:

- Pioneering three strategic priorities within her first year as dean: a partnership between the Leeds School of Business and the College of Engineering Applied Science; our Career Impact initiative focused on ensuring students are well prepared for long-term career success; and the End the Gap initiative aimed at achieving gender parity in Leeds School programs.
- Guiding the design, approval, fundraising, and construction on a new building to physically and programmatically connect the Business and Engineering schools —

the first-of-its-kind on a university campus — creating a new world of possibilities for the top-ranked, globally recognized programs, including creative functional space for the two communities to engage with each other on a daily basis.

- Serving as co-chair for the CU systemwide “Lean Into the Future” strategic planning efforts in 2019–2020.
- Overseeing Leeds’ 4-year graduation rate increase to 77% in 2020 (nearly a 15% increase in three years), schoolwide career placement achieved 90% for the fifth year in a row, and notable rankings of the schools undergraduate and MBA programs: U.S. News & World Report ranked Leeds in their Top 20 Public Undergraduate Business Programs for 2020 and the Full-time MBA was named #15 in entrepreneurship by Bloomberg.
- Driving efforts toward cutting edge business research that is making a positive impact in our community and the world; Leeds faculty were named #24 in the world for per-capita research productivity by the University of Texas Dallas’ research rankings.
- Growing the size of the research faculty by 30%, and increasing its diversity.
- Record-breaking fundraising and levels of business community engagement at Leeds.

Prior to becoming Dean of the Leeds School, Matusik served in a variety of leadership roles at the Leeds School — including senior associate dean for faculty and research, and academic director of the Deming Center for Entrepreneurship — and in her academic field.

Her teaching interests include strategic management, entrepreneurship, innovation and global business. She has taught strategic management and entrepreneurship extensively at the undergraduate, MBA, PhD and executive levels, and has taken groups of MBA students

to visit and gain firsthand experience with an emerging economy, most recently to Cuba, to study the role of entrepreneurship and innovation in economic development. Dr. Matusik also spent a semester as a visiting professor at Universidad del Desarrollo (UDD) in Santiago, Chile — a leader in entrepreneurship in Latin America.

Before coming to Leeds, Dr. Matusik served on the faculty of the Jones Graduate School of Management at Rice University. Prior to entering higher education, Matusik worked in the consulting field.

Matusik’s research areas of expertise are in corporate strategy, innovation and growth strategies, knowledge assets, venture capital, and entrepreneurship. Her work has been published in top international academic journals and is widely cited in the management field.

Matusik is also a leader in the local business community. She speaks regularly on topics related to innovation and entrepreneurship, and advises local entrepreneurial ventures. In addition, she serves as a board member for nonprofit organizations including the Strategic Management Society and University of Technology in Sydney, Australia.

She has also received numerous awards for her research, teaching and service to her profession, including the Rising Star Award from the Boulder Chamber of Commerce for her innovation and leadership in her first year as dean of the Leeds School, Denver Business Journal’s Outstanding Women in Business award finalist, and the William H. Baughn Award for outstanding faculty service at the Leeds School.

#### **Education**

- Ph.D., Strategic Management, University of Washington
- BA, Economics & English, Colby College



### Hon. Clint Folsom

Mayor – City of Superior, Colorado

[linkedin.com/in/clintfolsom](https://www.linkedin.com/in/clintfolsom)

Clint Folsom was elected Mayor for the Town of Superior in November 2014 and reelected in November 2018. As Mayor, Clint facilitates the bi-monthly Board of Trustee meetings, attends community and business events and performs various official and ceremonial functions within the Town of Superior. Regionally he serves as the Town's representative on the Metro Mayors Caucus, the U.S. 36 Mayors & Commissioners Coalition, and other committees and working groups. Prior to serving as Mayor, Clint served for 6 years on the Town's Planning Commission with the last two years serving as its chairperson.

In addition to serving as Mayor, Clint is also the owner of Folsom & Company Real Estate. Founded by Clint in 1989 while he was a

student at CU Boulder, the company's four broker associates represent buyers and sellers of residential and investment real estate throughout the Boulder Valley region.

Clint was born and raised in Birmingham, Alabama and relocated to Colorado in 1988 to attend the University of Colorado at Boulder. After graduation, he lived in Boulder for a couple of years then moved to Superior in 1997. Clint and his wife Leslie have two high school aged children and they are active supporters and participants in several local organizations including the Superior Chamber of Commerce, MOD Moms, Impact on Education, and the Presidents Leadership Class at CU Boulder.



### Lily Colley Ferguson

Associate in Investor Strategies and Capital Strategies –  
EverWest Real Estate Investors

[linkedin.com/in/lily-c-a9608a49](https://www.linkedin.com/in/lily-c-a9608a49)

Lily is an Investor Relations and Capital Strategies Associate responsible for supporting a variety of cross-functional work streams including product development, capital strategies, investor relations, Fund operations and analytics.

Lily spent her early career in business development, brand positioning and corporate communications for early stage and high-growth businesses. Working with leading organizations like The Performing Arts Center

at the World Trade Center, Town & Country Magazine, Bloomberg TV, Dixie Brands, and most recently as the VP of Communications & founding partner with Kalyx Development (a private industrial REIT).

CU Boulder – M.B.A. in Real Estate and Finance, Graduate Real Estate Association (GREA) President. Undergraduate degree in International Relations and History from the George Washington University's Elliott School of International Affairs.



## David L. Sinkey

President and Founder – BCN Developments

[linkedin.com/in/david-sinkey-02117211](https://www.linkedin.com/in/david-sinkey-02117211)

Mr. Sinkey is responsible for culture and vision at Boulder Creek Neighborhoods, as well as identifying, structuring, and financing development opportunities.

Mr. Sinkey received a B.S. in Business Finance and Certificate of Excellence in Entrepreneurial Studies from the Leeds School of Business of the University of Colorado. He also completed the Advanced Management and Development Program at the Graduate School of Design at Harvard.

David is a recipient of “40 under 40” awards from the *Boulder County Business Report*, *Denver Business Journal*, *Professional Builder Magazine*, and the *ColoradoBiz Magazine* Top 25 Young Professionals. David is a member of the Rocky Mountain and Boulder Chapters of YPO, the Urban Land Institute, and the Colorado and National Association of Homebuilders. David has recently turned his attention to creating and delivering affordable, missing-middle housing in the Denver market.





## Michael Conway

Colorado Insurance Commissioner –  
Colorado Department of Regulatory Agencies, Division of Insurance

[linkedin.com/in/michael-conway-36b19a7](https://www.linkedin.com/in/michael-conway-36b19a7)

Michael Conway was appointed as Colorado Insurance Commissioner by Governor Jared Polis on December 21, 2018, and was confirmed to this position by the Colorado State Senate on January 22, 2019. Prior to this, Conway served as interim Commissioner, a position he was appointed to by Governor Hickenlooper in January 2018. As Commissioner, Conway serves as the chief executive of the Division of Insurance and oversees the regulation of the insurance industry in Colorado. His role brings together consumers, the insurance industry and other stakeholders to create an inclusive, firm and fair regulatory approach to all lines of insurance such as auto, health, homeowner, life, property and casualty, title and workers' compensation.

Prior to his appointment, Conway served as the Division of Insurance Deputy Commissioner for Consumer and Compliance Services since March 2016. In this time, he was instrumental in developing and guiding the Division's strategies regarding health insurance during what was a tumultuous time for that industry in Colorado and the nation. He advised the previous Commissioner and the Governor's staff regarding the possible implications of federal changes to the regulation of health insurance here in Colorado.

Conway's duties also entailed appearing before state legislative committees to advocate for the Division's positions regarding insurance

and its regulation. He cultivated relationships with consumer groups and the insurance industry to create a regulatory environment that helped Colorado consumers but was a fair, level playing field for the industry. He also worked within the Division to establish objectives that provided for better protection of insurance consumers.

Before joining the Division, Conway was an assistant Attorney General for the Colorado State Attorney General's Office from 2010 to 2016, where he represented the Division of Insurance in all facets of the regulation of the insurance industry including mergers and acquisitions of insurance companies, insurer rehabilitation/liquidation, and producer and company licensure litigation. He served three Commissioners of Insurance during that time. While in the Attorney General's Office, he worked with the Colorado Attorney General Pro Bono Family Law Clinic, advising clients on matters of divorce and child custody.

Conway has also worked as an attorney for Colorado Legal Services, advocating for indigent clients regarding housing rights, homelessness prevention, evictions and subsidized housing.

With the exception of three years he spent in Miami for law school, Conway has called Colorado home for nearly 20 years since moving to the state to attend the University of Colorado at Boulder.



## Albus Brooks

Vice President of Business Development & Public Affairs – Millender White

[linkedin.com/in/albus-brooks-m-b-a-34355631](https://www.linkedin.com/in/albus-brooks-m-b-a-34355631)

At the core of Albus Brooks' identity is community development and servant leadership. Albus moved to Colorado in 1997 to study and play football for the University of Colorado. Sports Illustrated named him one of the Top 10 Hardest Hitters, and the NFL took interest in him before injuries ultimately ended his football career.

Albus Brooks pursued his calling for community development by working with young people in Denver's poor communities. He served as the Director of the Issachar Center for Urban Leadership, an organization that invests in Denver's emerging leaders. In 2010 Albus worked to elect then Mayor John Hickenlooper as Governor of Colorado, acting as the statewide Outreach and Political Director.

This exposure to political leadership led him to seek public office, and in 2011 Albus defeated 38 opponents to become the youngest African American ever elected to Denver City Council. Serving two terms on Denver City Council, including two terms as Council President, Albus accomplished an ambitious range of progressive legislative victories with the goal of building a truly inclusive city.

To address the affordability crisis, he co-created Denver's first — and Colorado's largest — affordable housing fund. To make Denver a more equitable place to grow up he funded and expanded the Denver Preschool Program, providing universal access to preschool for all 4-year-olds. He also decriminalized marijuana possession for those 18-21 years old, preventing thousands of young people from entering the criminal justice system.

Albus Brooks received his M.B.A. from the University of Denver. He is now the Vice President of Business Development and Public Affairs for Milender White, a Development and Construction firm operating in Southern California and Colorado.

Albus sits on multiple boards and commissions and has been a part of the following national and international fellowship programs: the CU Real Estate Center International Advisory Board, The Marshall Memorial Fellowship, the NewDEAL Leaders, and the Aspen Institute-Rodel Fellowship.

Although a rising global leader, it is in the heart of Denver where Albus feels most at home. He lives in the Cole neighborhood with his wife Debi and their three young children, Makai, Kenya and Kaya.



### **Phillip A. Washington**

Chief Executive Officer – Denver International Airport

[linkedin.com/in/phil-washington-36ba504](https://www.linkedin.com/in/phil-washington-36ba504)

Phillip A. Washington was nominated by Denver Mayor Michael B. Hancock and unanimously confirmed by the Denver City Council as Chief Executive Officer (CEO) of Denver International Airport (DEN) in July of 2021. In 2020, DEN was the country's 3rd busiest airport and the world's 7th busiest airport by passenger traffic. DEN generates \$33.5 billion in annual regional economic impact, has over 30,000 badged employees with 24 air carriers and a total of 170 concession locations.

Prior to Washington's arrival at DEN, he was the CEO of the Los Angeles County Metropolitan Transportation Authority (Metro) from 2015 to 2021. At Metro, Washington managed a balanced budget of more than \$8 billion and provided oversight of an agency with 11,000 employees that transported 1.2 million boarding passengers daily on a fleet of 2,200 clean-air buses and six rail lines.

Washington also served as the CEO of Denver Regional Transportation District (RTD) between 2009 and 2015 and worked as the assistant general manager of RTD for nearly 10 years before being named CEO. In Denver, he led and implemented the FasTracks program, one of the largest voter-approved transportation expansion programs in the country.

Originally from the South Side of Chicago, Washington is a 24-year veteran of the U.S. Army, where he held the rank of Command Sergeant Major, the highest non-commissioned officer rank an enlisted soldier can achieve. He retired from active duty, is a disabled veteran and was awarded the prestigious Defense Superior Service Medal for exceptional service to his country.

He holds a B.A. in Business from Columbia College, an M.A. in Management from Webster University.



### **Dennis Huspeni**

Business Reporter – The Denver Gazette

[linkedin.com/in/dennishuspeni](https://www.linkedin.com/in/dennishuspeni)

Dennis Huspeni is a business reporter with the Denver Gazette. He has more than 30 years of experience in journalism, public relations and media relations, including as the former

real estate reporter with the Denver Business Journal. Dennis is a Denver native and University of Colorado Boulder graduate. He and his wife Clare live in Parker.





### **Jon Ratner**

#### **Co-Founder and CEO – The Max Collaborative**

[linkedin.com/in/jon-ratner-122332167](https://www.linkedin.com/in/jon-ratner-122332167)

Jon Ratner is co-founder and CEO of The Max Collaborative. The Max Collaborative is a multidisciplinary real estate company owned and operated by members of the Ratner family, founders of Forest City Enterprises, a 100-year-old, publicly traded real estate company which they sold to Brookfield in 2018. From 2002 to 2018, Jon worked at Forest City Enterprises, a national leader in developing large scale, mixed use, public-private real estate throughout the United States. Jon began his career at Forest City working on the transformative Stapleton project in Denver, CO and throughout his tenure there was involved in every aspect of the business; from site acquisition and entitlement, to design, development, acquisition and asset management, finance, and complex deal structuring on both the capital and partnership side. Underlying all of this experience is Jon's commitment to delivering on the promise of the triple bottom line: People, Planet and Prosperity. From 2005 – 2015, Jon served as Forest City's Vice President of Sustainability, one of the first C-Suite Sustainability Executives

of a public company in the country, and the first for a public real estate company. Jon received numerous awards for his role in leading sustainable real estate practices and spoke frequently to national audiences as the trend emerged throughout the industry and beyond. A member of the CU Real Estate Center International Advisory Board, Jon has served throughout his career with organizations such as: The Humane Society of the United States, The Corporate Sustainability Network, Entrepreneurs for Sustainability, Cleveland Neighborhood Progress, Arts Cleveland, Cleveland Metroparks, The Great Lakes Science Center, ORLO, ULI (Local, State and National Boards and Committees), ICSC (Local, State and National Boards and Committees), and USGBC (Local, State and National Boards and Committees). Jon and his wife, Margaret (Miller), are both graduates of the University of Colorado Boulder and currently live in Shaker Heights, OH along with their three daughters and an evolving menagerie of pets.



### **Doug Zabel**

#### **Managing Partner – Schnitzer West**

[linkedin.com/in/douglas-zabel-4656981a](https://www.linkedin.com/in/douglas-zabel-4656981a)

Doug leads the investment and development team in Denver, with overall regional responsibility for acquisition, development and investment management.

Doug joined Schnitzer West in 2008 as an Investment Manager where he was responsible for acquisitions and asset management of office and industrial assets as well as debt and

equity transactions for the company. Prior to joining Schnitzer West, he was the Director of Acquisitions at SRS Investments.

Doug holds a Master of Science in Real Estate Development and Investment from Columbia University in New York and a Bachelor of Arts in Economics from Rollins College.



### Amy Cara

Managing Partner – East West Partners

[linkedin.com/in/amy-cara-b7a2845](https://www.linkedin.com/in/amy-cara-b7a2845)

Amy oversees the Denver office of East West Partners, including the team creating The Coloradan, a 334-unit condominium project at the heart of Denver Union Station, as well as focusing on strategy and identification of new opportunities in Denver.

Prior to this role, she was most recently responsible for the revitalization of The Landmark, a mixed-use community in Greenwood Village. Prior to leading the revitalization of The Landmark, Amy helped to create the Riverfront Park community and the Union Station redevelopment. More than a collection of buildings, the Riverfront Park neighborhood of Denver, Denver's Union

Station Neighborhood and the Landmark development represent something important to Amy — creating a sense of place.

Deeply committed to the arts, Amy is a founding board member for the Riverfront Park Community Foundation, which fosters organizations particularly in the areas of arts and education in Denver, and Union Hall, a new model for arts engagement in downtown Denver, as well as a board member of Community Builders, an organization that helps smaller towns capacity build for conversations around growth and identity. Amy is also a member of the CU Real Estate Center International Advisory Board.



### Doug McMurrain

Owner – Capital City Development

[linkedin.com/in/doug-mcmurrain-13680917](https://www.linkedin.com/in/doug-mcmurrain-13680917)

Doug is the Founder and President of Capital City Development (CCD), a redevelopment company launched in 2006. Doug started his real estate career as a broker with CB Commercial in Atlanta for five years then formed RAM Development Group, focused on developing and acquiring retail projects in the Eastern U.S. While at RAM, Mr. McMurrain created, developed, leased, financed and sold one of the first Hispanic shopping malls in the U.S. called Plaza Fiesta Atlanta. In addition, the company's build to suit business completed 13 Tires Plus (Firestones), 6 Eckerd's, 4 CVS's, one Walgreens, a 250,000 sf Overlook at King of Prussia (UA Theatres, Best Buy, Nordstrom Rack) and a 500,000 square foot shopping center in Peachtree City,

GA with Wal-Mart, Home Depot, Best Buy, Office Depot, and PetSmart anchors. Before RAM, Mr. McMurrain was Sr. Vice President, Director of Development, and finally Partner with Hendon Property Associates in Atlanta, where he was responsible for ground up development of 13 Wal-Marts, three Home Depots and one Target store in all aspects of land approvals, acquisition, development, leasing and financing. Doug has developed over 4 million sf of retail projects worth over \$500 million. Doug began his work career starting with Black & Decker in 1982 in their executive training program.

Doug served on the Board of Leading the Way in Atlanta for over 10 years.



### **Jennifer Forman**

Instructor, Corporate Social Responsibility and Consultant –  
University of Colorado

[linkedin.com/in/formanjennifer](https://www.linkedin.com/in/formanjennifer)

Jennifer Forman leads Make.More.Good., a Corporate Social Responsibility and ESG consultancy. She has been developing social impact and sustainability initiatives for nearly two decades as a consultant and senior leader at global corporations and national nonprofit organizations. Jennifer teaches the Certificate in Corporate Social Responsibility offered by the Center for Ethics and Social Responsibility at the University of Colorado's Leeds School of Business. She holds professional certifications in Corporate Social Responsibility (University of Colorado) and GRI Standards for Sustainability Reporting (GRI Academy). Jennifer is an avid

proponent of corporate purpose, workplace diversity, equity & inclusion, and integrating environmental and social sustainability practices into all facets of business. Recently, Jennifer served as the Director of Corporate Citizenship at PopSockets where she developed an awardwinning, global social impact initiative and managed a multi-million-dollar philanthropy budget. She also directed purpose communications, cause marketing, impact reporting and employee volunteering. Earlier in her career Jennifer was Vice President of Marketing & Development roles at two national human services and arts organizations.



### **Peter Kaye**

Managing Partner – Rockwood Capital

[linkedin.com/in/peter-kaye-2b330114a](https://www.linkedin.com/in/peter-kaye-2b330114a)

Mr. Kaye, based in San Francisco, has 28 years of experience in the real estate industry. Mr. Kaye serves on Rockwood's Management Committee and, in such capacity, works with the other Managing Partners to set the overall strategic direction of the firm and manage the execution of critical firm initiatives. Mr. Kaye co-heads Portfolio and Asset management with a focus on Rockwood's separate account initiatives. Mr. Kaye serves on various Investment Committees.

Prior to joining Rockwood in 2002, Mr. Kaye worked at SSR Realty Advisors in San Francisco, GE Capital Real Estate and Clark Construction Group.

Mr. Kaye serves on the International Advisory Board of the CU Real Estate Center and is a full member of the Urban Land Institute where he is a member of a Multifamily Council. Mr. Kaye received a Bachelor of Science in Civil Engineering from Lehigh University and a Master of Business Administration from Boston University. Mr. Kaye is also on the Board of Trustees for the San Domenico School.



## CJ Manning

Vice President of Development – Prime West

[linkedin.com/in/courtlandmanning](https://www.linkedin.com/in/courtlandmanning)

CJ joined Prime West in 2020 and currently serves as Vice President of Development and Development Manager. CJ assumes a finance-focused role with the firm. His primary responsibilities include financial modeling and project budgeting for Prime West development projects. He also oversees the execution of the firm's development projects working alongside Prime West's internal team and third-party architects, engineers, and general contractors throughout the construction process.

Previously, CJ served as development manager of a family-owned real estate investment company and held numerous positions at Unison Group, a Nashville based consulting company. Prior to Unison, CJ served as an Analyst in KeyBank's Corporate

& Institutional Bank where he developed business strategies through financial modeling, valuation services, and peer benchmarking.

CJ currently serves on the Board of Directors for NAIOP, Colorado and is Chair of the Diversity, Equity, and Inclusion committee. He is an active member of the Downtown Denver Partnership currently serving on the City Build steering committee. CJ is also involved with the Leeds School of Business and the CU Real Estate center serving as a mentor to students of diverse backgrounds. CJ is a native Coloradoan and his hobbies include spending time with family, traveling, and scuba diving. Education: University of Colorado – Boulder, Bachelor of Science in Business Administration.



## Sarah McGarry, IIDA, LEED AP

Principal and Workplace Sector Lead – Stantec

[linkedin.com/in/sarah-mcgarry-02354618](https://www.linkedin.com/in/sarah-mcgarry-02354618)

Sarah is a Principal and the Workplace Sector Lead, at Stantec in Denver. She is responsible for leading design and managing execution of a wide range of commercial projects for corporate headquarters and campuses as well as technology, law, financial and professional services firms. She sees her role as a partner to the clients she works with—it's her job to understand how an organization operates, what their culture is, and what makes them tick. Sarah fosters a collaborative approach to design that encourages her team to examine a project from every angle, uncovering the qualities and characteristics of a client's culture, processes, and goals, and then translate that into an innovative space that inspires employees and supports the latest in workplace trends.

Sarah's designs have been recognized as award winning both locally and nationally, as the recipient of several IIDA BEST Awards, a *5280 Magazine* Top Denver Design Corporate Office Winner, and a Shaw Contract International Design Awards Winner.

Sarah participated on the board of the Rocky Mountain Chapter of the International Interior Design Association (IIDA) for seven years, serving as President as well as spearheading the IIDA BESTawards—a program to recognize design projects that showcase “Brilliantly Executed Spaces & Thinking.” Additionally, she has served as a member on the CoreNet Innovation Summit Committee and 2020 Hackathon (A Covid-19 Virtual Ideation Experience), and has been a mentor for the CREW Mentorship program.





**Brad Segall** Annual Forum Committee Co-Chair

General Manager – Denison Parking

[bsegall@denisonparking.com](mailto:bsegall@denisonparking.com)

[linkedin.com/in/bradsegall](https://www.linkedin.com/in/bradsegall)

Mr. Segall serves as the General Manager for Denison Parking in Colorado. Based in Denver, Mr. Segall oversees a portfolio of managed commercial parking assets, including Cherry Creek Mall, manages the Colorado operations and its staff, and leads the efforts to expand Denison's business services throughout

the market. Prior to this role, Mr. Segall spent ten years in commercial real estate brokerage, asset management, investments, and commercial mortgage banking. Mr. Segall earned a Bachelor of Arts and an MBA from the University of Colorado, Boulder.

---



leasing | property management | development | more

Ready for the **next** half century.

The W.W. Reynolds team is ready to partner with you to navigate the complex, ever-changing real estate market. We understand because we have been there too. For over half a century.

Connect with us today to meet our specialized team.

[www.wvreynolds.com](http://www.wvreynolds.com)

P. 303-442-8687  
F. 303-442-8757

1375 Walnut Street  
Boulder, Colorado 80302

---

# CU Real Estate Center

---

## About the CU Real Estate Center

---

The University of Colorado Real Estate Center is one of the nation's premier real estate centers. The Center is a powerful collaboration between CU's Leeds School of Business and the real estate industry, designed to both train top leaders in the real estate industry and spearhead thought leadership in the global property sector. A key resource for graduate and undergraduate students, the Center plays a significant role in helping students network with industry professionals and obtain internships and full-time jobs. In addition to raising and directing scholarship dollars to students, the Center also sponsors student business treks to visit real estate firms in major domestic and international markets, and sponsors critical skills development with courses in Advanced Excel, ARGUS, LEEDS Green Building certification, and real estate case analysis and presentation (which is preparation for international real estate case competitions). The program graduates top real estate professionals prepared to add value for their employer on the first day of their job.

A new real estate "major" (area of emphasis) in the business school's undergraduate program complements our MBA in

real estate and an exceptional one-year Masters of Science in Real Estate (MSRE) degree. Every year the Leeds School of Business graduates and places over 100 exceptionally educated professionals into the global real estate industry. We invite you to explore our academic programs for your own career development. Once in the workforce, our CU-educated real estate professionals retain lifelong access to the Center's networking, professional learning and career development resources through our real estate alumni network.

Since graduating our first class of real estate MBAs, 25 years ago, our alumni have become our greatest supporters and mentors to the next generation. These alumni along with our broad base of industry supporters truly make the CU Real Estate Center the outstanding center it is. We invite you to join us as we continue to build out one of the world's finest and most respected real estate programs.

To learn more visit:

[colorado.edu/business/curec/join-real-estate-council](https://colorado.edu/business/curec/join-real-estate-council)

## CU Real Estate Center Staff

---



### Michael Kercheval

Sherman R. Miller Executive Director – CU Real Estate Center

[linkedin.com/in/michael-kercheval-b757283](https://www.linkedin.com/in/michael-kercheval-b757283)

Mike Kercheval is the Sherman R. Miller Executive Director of the Real Estate Center at the Leeds School of Business of the University of Colorado Boulder.

As the Center's Executive Director, Mike manages and promotes the important relationships between the real estate industry and the academic community through a number of initiatives focusing on business education preparedness, career development and mentoring, and advancement of industry best practices.

Prior to joining the Center, Mike served as President and CEO of the International Council of Shopping Centers (ICSC), the world's largest commercial real estate trade association, for sixteen years. Under his tenure, Mike dramatically expanded the association's professional education, advocacy, research, and networking activities and doubled ICSC's global membership to over 70,000 across more than 100 countries.

Prior to ICSC, Mike spent thirteen years as a portfolio manager and real estate investment banker in New York, at Equitable Real Estate Investment Management and its successor companies, the final three years working in Latin America as CEO of Lend Lease Latin American Realty Advisors.

Earlier in his career, Mike was a senior economist with Equitable Life Assurance Society, taught Urban Economics at Columbia University in New York and worked in the 1980's as a staff economist on the Colorado Governor's Blue Ribbon Panel on Growth Management.

A Colorado native and Boettcher Scholar, Mike holds a master's degree and PhD (ABD) in economics from Columbia University and graduated from the University of Colorado Boulder with a triple major in economics, political science and international affairs.



### **Katie Latier**

Associate Director – CU Real Estate Center

[linkedin.com/in/katie-latier-0377b84](https://www.linkedin.com/in/katie-latier-0377b84)

Katie Latier is the Associate Director of the CU Real Estate Center. Her primary responsibilities include overseeing the student placement, internship and mentor programs, counseling students on coursework and career issues, coordinating networking opportunities for the students, and working to build relationships with local real estate companies.

Prior to joining the CU Real Estate Center, Katie was a change management specialist for Motorola in Austin, Texas. Her responsibilities included providing consulting and support

to Motorola Business Groups in the area of change strategy and planning, organizational design, business process development, and training and performance.

Katie holds a master's degree in career counseling from the University of Colorado and a bachelor's degree in psychology and zoology from the University of Wisconsin-Madison. In her free time, she enjoys spending time with her family, traveling, both locally and internationally, hiking, biking and experiencing everything Colorado has to offer.



### **Angela Gorbald**

Program Manager – CU Real Estate Center

[linkedin.com/in/angela-gorbald](https://www.linkedin.com/in/angela-gorbald)

Angela Gorbald is the Real Estate Programs Manager for the CU Real Estate Center. Angela oversees the Center's outreach and external programming but also serves as the primary resource for our undergraduate real estate students, handling academic and career guidance. In addition Angela helps build partnerships with real estate industry leaders and investors through marketing, communication and networking opportunities.

Angela spent six years living in Africa, Romania and the UK, raising her children and volunteering for non-profit social and educational organizations. Prior to this, she spent 15 years working in her family's real

estate development business and owned and operated an independent furniture and interior chain of stores in Scotland. She started her career as financial consultant with Accenture, and worked working at JPMorgan Chase on the London Stock Exchange and British Petroleum.

Angela holds a business degree from The Robert Gordon University – Aberdeen Business School. She is married with four children and two dogs and spends her free time outdoors enjoying everything that Boulder offers and remodeling her Victorian era home on The Hill. Angela also serves as elected member of CU Boulder Staff Council.



### Lisa Peck

Operations Coordinator – CU Real Estate Center

[linkedin.com/in/lisa-peck-b424024](https://www.linkedin.com/in/lisa-peck-b424024)

Lisa is the Operations Coordinator for the CU Real Estate Center. Her primary responsibilities include serving as budget manager, office manager, trek manager and as liaison to the International Advisory Board.

Prior to joining the CU Real Estate Center, Lisa was the Alumni Program Coordinator at

the Ohio State University Alumni Association, planning alumni reunion activities and other events. While there, Lisa also pursued a degree in social work with a focus on gerontology.

Lisa enjoys spending time with her sons, three grandchildren, traveling, biking, and going for walks with her pup Maya.

## CU Real Estate Center Faculty

---



### Stephen Billings

Associate Professor – Faculty Director of MS Real Estate

Research Director of CUREC

Global Real Estate Capital Markets Chair

[linkedin.com/in/stephen-billings-2498311b6](https://www.linkedin.com/in/stephen-billings-2498311b6)

Steve's research focuses on the intersection of housing, schools, neighborhoods and crime. His work addresses several important policy issues including the impact of public investment in light-rail transit on neighborhoods, how school segregation influences academic achievement, political ideology and crime, the causes of neighborhood gentrification, lead-based paint and low-income housing as well as ongoing research that examines the impact of sea level rise and natural disasters on neighborhood sorting and household finances. His work has appeared in such publications as the *The Quarterly Journal of Economics*, *American*

*Economic Review: Insights*, *American Economic Journal: Applied Economics*, *The Review of Economics & Statistics*, *Journal of Financial Economics*, *Journal of Urban Economics* and *Real Estate Economics*.

Steve joined the University of Colorado - Boulder in the summer of 2016. He received his PhD in Economics from the University of Colorado, a MS in urban planning from the University of North Carolina and a BS in economics from Georgetown University. He was previously at the University of North Carolina Charlotte where he was positioned in both economics and public policy and was the faculty director for the real estate center.





### Emily Gallagher

Assistant Professor

[linkedin.com/in/emily-a-gallagher-74852815](https://www.linkedin.com/in/emily-a-gallagher-74852815)

Emily Gallagher is an assistant professor of finance in the real estate track of the Leeds School of Business. Recent papers in household finance examine the effect of changes in U.S. health policy on rent and mortgage delinquency rates, eviction/foreclosure costs, and household savings decisions. Her work often involves quasi-experimental designs, using large policy changes or natural disasters as tools to better understand the financial calculus of households. She has published papers in *The Journal of Public Economics*, *The Review of Financial Studies*, and the *Journal of Financial Economics*. Among other outlets, her research

has been featured in MarketWatch, The Atlantic's CityLab; *AARP Magazine*, Vox's 'The Weeds' podcast, Bloomberg, CNBC, Business Insider, Vice, and National Public Radio. She received her Ph.D. in economics from the Paris School of Economics (Sorbonne) and completed her postdoctoral work at Washington University in St. Louis (Olin Business School). She is also a research fellow at the Federal Reserve Banks of St. Louis and Philadelphia.

Emily teaches Real Estate Finance and Investments, REAL 4100, at the Leeds School of Business.



### Curtis Sears

Senior Instructor and Teaching Professor

Curtis Sears joined the faculty of the Leeds School of Business, University of Colorado Boulder as an instructor in 2008. He currently teaches real estate principles, real estate law, real estate internship, and real estate case competition. Curtis is a licensed attorney in both Colorado and Texas.

#### Education

JD, University of Colorado, School of Law  
BBA, Southern Methodist University  
AACSB, Bridge Program



## Casey Biegelsen

### Instructor

[linkedin.com/in/casey-biegelsen](https://www.linkedin.com/in/casey-biegelsen)

In the fall of 2020, Casey Biegelsen joined the Leeds School of Business at the University of Colorado Boulder as an Instructor for both the Finance and Real Estate programs.

Early in her career, Mrs. Biegelsen worked for several years as an independent consultant providing custom Excel programs to banks across the country. Her career as an investment banker began in 2003 and includes two years as a Vice President with Lehman Brothers. In 2008 she accepted a position as Director with Barclays Capital. While with Barclays, she was part of a team tasked with rebuilding client balance sheets after the Financial Crisis of 2007-2008. In 2016, Mrs. Biegelsen returned to Colorado to accept a position with a regional firm, before deciding to devote herself full time to teaching.

Mrs. Biegelsen has been asked to speak to gatherings as large as 200 professionals, and as small as seven heads of state, on a variety of topics including Housing Finance, Patient Advisory concerns, and the Importance of Mentorship to Women.

Mrs. Biegelsen is a recognized expert in the design of unique housing bond structures utilizing variable rate and derivative products. She holds a BA in Mathematics and an MBA, both from the University of Colorado Boulder.

Mrs. Biegelsen serves on the Board of Directors for a non-profit organization, serving homeless and at-risk women and their families within Colorado.



## Michael DelPrete

### Scholar-In-Residence

[linkedin.com/in/mdelprete](https://www.linkedin.com/in/mdelprete)

Mike is a new ventures guy, and has spent his career building, investing in, and growing new businesses. He's a former tech entrepreneur, CEO, strategy director, and head of corporate development with broad expertise in online real estate tech.

Mike is internationally recognized as an expert and thought-leader in real estate tech. His evidence-based analysis is widely read by global leaders, and he is a sought-after strategy and new ventures consultant.

By age 30, Mike had boot-strapped and sold his own startup tech firm, Agora Games. Agora worked on epic games such as Guitar Hero and Call of Duty. Four years in with a reach of over 100 million gamers, Mike sold Agora to the eSports giant Major League Gaming. After Agora, Mike moved to New Zealand to work as a corporate strategist identifying investment

opportunities at Trade Me — New Zealand's largest marketplace and classifieds website — a \$2 billion business.

During his time at Trade Me, Mike analyzed hundreds of promising businesses for potential investment and acquisition with an eye focused on growth. He led several seven- and eight-digit investments.

After moving back to the U.S. in 2016, Mike intensified his focus on online real estate tech. He has traveled the world forging relationships with leading property portals and real estate tech startups, gathering first-hand knowledge and insights on tech trends and themes. He enjoys working with startups, advising founders and executives, and working on challenging entrepreneurial projects.



## Arka Brava Bandyopadhyay

### Scholar-In-Residence

[linkedin.com/in/arka-bandyopadhyay-phd-848b0424](https://www.linkedin.com/in/arka-bandyopadhyay-phd-848b0424)

I recently finished a PhD in Finance on May 2021, specializing in real estate and machine learning from Baruch College, CUNY. My primary research interests are real estate, household finance, ESG, banking and risk, options, corporate finance, etc. I am a Visiting Assistant Professor at CU Boulder, teaching Masters level courses in Real Estate Finance and Real Estate Economics for MSRE and MBA students and Undergraduate courses in Derivatives in Fall 2021 and Spring 2022.

I bring the Machine Learning angle to my research and hope to enhance my academic career in Real Estate Finance building on my professional work in Mortgages and Structured Products. In my corporate job, I currently lead the data science team in a boutique Private Equity firm Rocktop Partners focusing on Early-Buyout strategy for GNMA loans in the secondary market.

I am a PhD (ABD) in Applied Mathematics from the Courant Institute of Mathematical Sciences, NYU and have an MS in Mathematical Finance from NYU. I have 9 years of industry experience (in Deloitte, Santander Bank, UBS, Nuveen, Rocktop Partners) in Derivative Pricing & Risk Management and Asset Management, specifically in credit/prepayment/market/liquidity risk of mortgages.

I received a B.Math in Pure Mathematics from Indian Statistical Institute. I came to the United States in 2010 and worked on Quantum Computation/Information as my research thesis (published as a book) in Louisiana State University where I received an MS in Computer Science. Besides research, I sing Indian classical songs and Ghazals and also play Tabla (Indian drum). I have traveled to 37 countries and yet to explore Asia and Australia.



## Michael Beckerman

### Lecturer

[linkedin.com/in/michael-beckerman](https://www.linkedin.com/in/michael-beckerman)

Michael Beckerman is the CEO of CREtech, the largest global consulting, media and conference company devoted to technological innovation in the real estate sector. CREtech's mission is to help the industry embrace, adopt and future-proof their businesses to inspire the next generation of ideas, processes and people to champion the world's largest asset class. Beckerman also leads CREtech's newest initiative, CREtech Climate, which

is the "voice" of the real estate industry's commitment to climate tech. CREtech Climate aims to galvanize the real estate industry to reduce its carbon footprint throughout the entire Built World. Beckerman previously spent 25 years in the public relations industry having built Beckerman Public Relations into the largest firm in the industry specializing in the commercial real estate industry.



## Sebastian Corradino

Lecturer

[linkedin.com/in/sebastian-corr](https://www.linkedin.com/in/sebastian-corr)

Sebastian Corradino is an instructor in the Real Estate Program at the Leeds School of Business. He is an entrepreneur and business leader, whose career has focused on real estate development, finance and affordable housing.

An experienced CEO, he has led a number of businesses throughout his career, including a successful real estate development firm he founded, grew and sold. He has also led public and privately-held finance companies.

Sebastian has served on several non-profit boards and consults to for-profit and non-profit firms.

Sebastian holds his Masters of Public Administration from Columbia University, his Juris Doctor from George Mason University's Antonin Scalia Law School, and his B.A. from St. Joseph's University in Philadelphia.

---



## Craig Ferraro

Lecturer

[linkedin.com/in/craig-ferraro-1a4b875](https://www.linkedin.com/in/craig-ferraro-1a4b875)

Craig is currently an adjunct professor in Real Estate. He has recently retired from his position as Managing Partner at East West Partners, a real estate development firm with projects nationwide. Previously Craig held various positions including Chief Financial Officer, Director of Business Development, Vice President Finance, and Director of Marketing

Services in industries ranging from hard rock mining to medical devices to ski resorts (yes, he doesn't have a clue on what he wants to do). Craig has a BS degree in Accounting from University of Colorado and a MBA in Finance from the Wharton School of the University of Pennsylvania. He is married to Kristi, also a CU alumni, and has two sons who both attend CU.

---



## Jay Mankamyer

Lecturer

Jay Mankamyer graduated with his JD from the University of Colorado Law School and his MBA in real estate from the University of Colorado Leeds School of Business in 2007. Jay is a Partner in the Real Estate Department of Fox Rothschild, a national law firm. Jay represents developers, homebuilders, purchasers, sellers, landlords, tenants investors and lenders in complex commercial real estate transactions, and has worked on numerous multifamily, office, retail, health

care, hospitality and resort matters. Jay has been an adjunct professor at the Leeds School of Business since 2016, teaching real estate transactions and law to MBA and MS candidates. Jay serves on the Board of Directors for the Denver Metro Home Builders Association and on the Habitat for Humanity Finance and Audit Committee. Jay enjoys coaching soccer and traveling with his wife, Beth, and their three young children.



## Marc Painter

### Lecturer

Marc Painter's real estate practice focuses on complex real estate transactions, finance and development, as well as banking and related business counseling.

For over 30 years, Marc's regional and national development and lending clients have sought his creative counsel in navigating difficult transactions to profitable completion.

**Strong Cost-Benefit Approach:** Marc's past experience as an economist and banker brings a unique and valuable cost-benefit approach to transactions and disputes. That experience also gives him knowledge of the financial and

business needs of other parties in a deal and an ability to effectively work through those issues early to reach a favorable agreement.

**Structuring Deals to Avoid Litigation:** Marc's prior experience as a commercial, banking and real estate litigator affords him a thorough understanding of the reasons for disputes and a unique sensitivity to the potential for, and the distractions of, litigation. Clients value his experience in helping them anticipate and then develop effective strategies to structure deals in ways that avoid disputes or in positioning their transactions properly if litigation is a necessity.



## Jeff Peshut

### Lecturer

[linkedin.com/in/jeffpeshut](https://www.linkedin.com/in/jeffpeshut)

Jeff Peshut is a strategic real estate portfolio management, asset management and brokerage consultant who specializes in helping real estate owners, users and lenders to improve the performance of underperforming real estate assets and portfolios.

Jeff is a licensed Colorado independent real estate broker and a licensed Colorado attorney.

Jeff is also an Adjunct Instructor, Real Estate, with Kaplan Real Estate Education — the country's premier real estate school providing real estate licensing and continuing education courses.





### Thomas J. Ragonetti

#### Lecturer

Thomas J. Ragonetti is a senior shareholder and director of Otten Johnson Robinson Neff + Ragonetti PC, a leading commercial law firm in Denver, where he specializes in land use, government regulation, urban and real estate development and construction law. He represents private and public sector clients locally and nationally in matters involving complex governmental approvals and large scale development and construction, and he is active in civic matters including the same issues. He has degrees in law from Harvard Law School and in City Planning from Cornell University. He is listed in The Best Lawyers in America, in both land use and real estate; in the top tier of land use lawyers, the top tier of real estate lawyers, and the top tier of resort lawyers in the Chambers USA guide and in Colorado Super Lawyers. He has just been named the winner of a 2014 Corporate Intl

Magazine Global Award as “Land Use Law – Attorney of the Year in Colorado.” He is an adjunct professor in the School of Architecture and Planning, University of Colorado at Denver, where he teaches Growth Management and “The New American Landscape,” and he is an adjunct professor in the University of Denver College of Law where he teaches Land Use Planning and related subjects. He also teaches at the University of Colorado Leeds School of Business on the same topics. He is Chairman and past President of the Rocky Mountain Land Use Institute and has served on the Colorado Land Use Commission. He has served as co-chair of The Colorado Blue Ribbon Panel on Housing. He frequently chairs and speaks in continuing legal education and planning programs devoted to land use, development, and related topics.



### Jennifer Smoot

#### Lecturer

Prior to joining the CU Real Estate Center, Jennifer spent most of her career working in numerous real estate related industries including residential sales as a licensed Realtor®, real estate marketing, and sales and technology training for Realtors®. In her most recent role, she was a business owner educating those in real estate sales on how to grow a successful business through education in technology, branding/marketing, and business strategy.

Jennifer holds a master’s degree in Technical and Professional Communications from the University of Wisconsin - Stout and a bachelor’s degree in English from the University of Wisconsin-Madison. In her free time, she enjoys spending time traveling to see family spread throughout the country and exploring all that Boulder and the surrounding areas have to offer.



### Joel Starbuck

#### Lecturer

Joel is an adjunct professor of Real Estate at Leeds School of Business. He has over twenty-five years’ experience in commercial real estate, most of which was developing grocery-anchored shopping centers for King Soopers and City Market, a division of The Kroger Co. A member of NAIOP and ICSC,

Joel has also served as a board member of CUREC. Joel graduated from the University of Colorado with a degree in Real Estate and enjoys playing golf, fly fishing and coaching youth sports. Joel lives in Arvada with his wife, Drenea, and their three children.



## Ben Woolf

### Lecturer

Ben Woolf graduated with his MBA in real estate, finance, and entrepreneurship from the University of Colorado Leeds School of Business in 2004. Ben is currently Director of Commercial Investments for Conscience Bay Company, a private equity firm focused on real assets in and around Colorado. Conscience Bay's \$225M portfolio is made up of 4000-acres of farm and ranch land, and 1.5M SF of commercial space along the Front Range

of Colorado. Previously, Ben worked for the University of Colorado Real Estate Foundation as Project Manager, InSite Medical Properties in acquisitions and as asset manager for Prime West development. Ben holds an AB in Engineering focused on construction management from Lafayette College in Easton, Pennsylvania. Ben is the father of nine-year old twins, enjoys travel, sport and family time.



## TRUE PIONEERS IN COLORADO REAL ESTATE

L.C. Fulenwider, Inc. is a visionary Denver developer that invests in and collaborates on transformative projects with innovative partners. Since our inception in 1904, Fulenwider has become synonymous with quality Colorado real estate development. Our combination of experience and versatility has resulted in a variety of successful projects throughout Colorado, creating some of the most innovative and foresighted master-planned communities for both residential and commercial uses. We have seamlessly entered into the 21st Century by continuing a tradition of innovation in numerous projects, including our most notable current projects:



PEÑA STATION

A 400+ - Acre Mixed-Use Development at the 61st & Peña Commuter Rail Stop



Over 342 Developable Acres of Industrial Property in Northeast Denver



A Master-Planned Community in Commerce City



---

## International Advisory Board - Officers

---



### **Eliot Hoyt** IAB Chair of the Board

Managing Principal – Brightview Design Group

[eliot.hoyt@brightview.com](mailto:eliot.hoyt@brightview.com)

[linkedin.com/in/eliot-hoyt-0811b26](https://www.linkedin.com/in/eliot-hoyt-0811b26)

Eliot Hoyt is managing principal in the BrightView Design Group (BVDG) Denver office, with expertise in project management, urban design, Transit Oriented Development (TOD), and planning for resort and new community developments. Eliot is a certified planner (AICP) with a Bachelor's degree from Harvard University and an MBA from University of Colorado Denver. In addition to working as a planner and managing design projects, he has worked as a market and financial analyst for real estate projects across the country. He brings many perspectives to bear on every new project with his project management skills, facilitation training, abilities as an interpreter of complex content, and understanding of the business of real estate development.

As a part of BrightView, a \$2.3 billion landscape services company, BVDG has access to expertise in construction, maintenance, tree propagation and care, golf course design and more; enabling the design team to provide unparalleled services to its clients. With projects across the U.S. and in select foreign markets, Eliot has worked on master planned communities, warm and cold weather resorts, industrial parks, mixed use centers, and urban redevelopments. In each case, he has applied a quadruple bottom-line perspective to achieve a market feasible, environmentally sound, socially engaging, and aesthetically pleasing results for his clients. The most satisfying projects are those that continue from feasibility, through planning and design, into brand identity and marketing, and ultimately construction and implementation.



### **Cyndi Thomas** IAB Past Chair of the Board

Managing Director – RCLCO

[cthomas@rclco.com](mailto:cthomas@rclco.com)

[linkedin.com/in/cyndithomas](https://www.linkedin.com/in/cyndithomas)

Cyndi is a Managing Director at RCLCO Fund Advisors where she focuses on driving the performance of asset plans for an extensive portfolio on behalf of various pension fund clients. Previously, Cyndi was a partner and executive vice president at Etkin Johnson and oversaw the management, financial performance, and business strategy for the company's extensive Colorado portfolio. Other experience includes real estate acquisitions,

financing, restructurings, and asset management at CenterSquare Investment Management, Buchanan Street Partners, and Clarion Partners. Outside of Past Chairman of the CU Real Estate Center International Advisory Board. She attended the University of Wisconsin, where she received a BBA, Real Estate and Urban Land Economics, and the University of Colorado, where she received an MBA and MS, Finance.



---

## International Advisory Board Committees

---

### Nominating and Governance Committee

---



**Richard Morgan** Nominating and Governance Committee Chair

Senior Vice President – Academy Bank

[rmorgan@academybank.com](mailto:rmorgan@academybank.com)  
[linkedin.com/in/morganrichardb](https://www.linkedin.com/in/morganrichardb)

Richard Morgan is a Senior Vice President and senior relationship banker for Academy Bank in Denver responsible for growing the Bank's real estate investor and developer clientele and expanding the loan portfolio to include assets secured by commercial real estate. For over twenty years, he has been a commercial real estate banker in the Denver metro business community and is credited with closing over \$1 Billion in commercial construction and term financings during this time. He is an active

member of NAIOP-Colorado, a two-time Committee Chair of the award winning NAIOP Real Estate Challenge Competition, and the most recent past-Chair of the University of Colorado Real Estate Centers International Advisory Board. Mr. Morgan graduated from the University of California, San Diego, with a BA in Economics, and later received an MBA in Finance and Real Estate from the University of Colorado, Boulder.

---

### Committee

Stephen Hansen

Michael LaBelle

Bruce Tabb

Kim Koehn

Ann Sperling

Philip Welch

## Annual Forum Committee

---



### **Dave Hadsell** Annual Forum Committee Co-Chair

President – Centennial Realty Advisors

[dhadsell@centennialrealtyadvisors.com](mailto:dhadsell@centennialrealtyadvisors.com)  
[linkedin.com/in/dave-hadsell-2526b68](https://www.linkedin.com/in/dave-hadsell-2526b68)

Dave Hadsell is the President of Centennial Realty Advisors, a commercial property management firm with 32 team members and 2.8MM square feet of office, retail, and condo space under management. He has been with Centennial since the firm's founding in 2003.

He began his real estate career in 1988 with LaSalle Partners in Chicago. Over the ensuing

years, he advanced progressively to Regional Manager for Colorado and Utah, overseeing a portfolio of office and industrial properties totaling 8.0MM square feet.

Dave holds a Bachelor's degree from Colgate University and an MBA from Northwestern University. He is a current member of CUREC and NAIOP.



### **Brad Segall** Annual Forum Committee Co-Chair

General Manager – Denison Parking

[bsegall@denisonparking.com](mailto:bsegall@denisonparking.com)  
[linkedin.com/in/bradsegall](https://www.linkedin.com/in/bradsegall)

Mr. Segall serves as the General Manager for Denison Parking in Colorado. Based in Denver, Mr. Segall oversees a portfolio of managed commercial parking assets, including Cherry Creek Mall, manages the Colorado operations and its staff, and leads the efforts to expand Denison's business services throughout

the market. Prior to this role, Mr. Segall spent ten years in commercial real estate brokerage, asset management, investments, and commercial mortgage banking. Mr. Segall earned a Bachelor of Arts and an MBA from the University of Colorado, Boulder.

---

### Committee

Lily Colley Ferguson

Richard Morgan

Travis Wanger

Paula Chavarria

Kim Sperry

Eliot Hoyt

Craig Townsend

---

## Events & Advancement Committee

---



### **Karen Klerman** Events & Advancement Committee Co-Chair

Sr. Director for Community Banking – First National Bank of Omaha

kklerman@fnni.com

linkedin.com/in/karen-klerman-b32aba9

Karen Klerman is a Sr. Director for Community Banking with First National Bank of Omaha (FNBO). She originates land loans, construction financing, and permanent debt secured by a variety of real estate property types to local real estate owners and developers. Karen also works collaboratively with FNBO professionals to provide additional financial services including Treasury Management, syndications/participations, and wealth management solutions.

Prior to joining FNBO, Karen worked at Wells Fargo, most recently as a Private Banker developing and implementing complex commercial real estate, deposit, and cash management strategies for high-net-worth clients. Ms. Klerman also led Wells Fargo's

Business Banking Investor Real Estate Group for the Colorado Region. Karen has over 25 years of commercial real estate and leadership experience, including US Bank, First National Bank of Colorado, Heller Financial, Citicorp, and Sears Roebuck & Company.

Ms. Klerman earned a Bachelor of Arts in History from Northwestern University and an MBA from the Wharton Business School. She volunteers as a Board member on the Boulder Shelter for the Homeless, was recently appointed to CU Real Estate's International Advisory Board, and is an active member of NAIOP.

Ms. Klerman is married, lives in Boulder, and has a daughter and son attending college. She enjoys biking, swimming, and tai chi.

---

## OTTENJOHNSON

ROBINSON NEFF + RAGONETTI PC

📍 950 17th Street  
Suite 1600  
Denver, CO 80202

📞 303.825.8400

📠 303.825.6525

OTTENJOHNSON.COM

# Unfolding your future

Bankruptcy / Foreclosures | Business Transactions | Commercial Litigation | Eminent Domain | Financing | Land Use & Entitlement Matters | Real Estate | Regulatory Compliance | Restructuring | Sign Law | Urban Renewal & Public / Private Partnerships | Workouts

## Events & Advancement Committee Continued



### Rhett Nunnally Events & Advancement Committee Co-Chair

Senior Vice President, Commercial Real Estate – BOK Financial

[RNunnally@bokf.com](mailto:RNunnally@bokf.com)

[linkedin.com/in/rhettunnally](https://www.linkedin.com/in/rhettunnally)

Rhett Nunnally is a commercial real estate finance professional with over three decades of industry experience encompassing debt and equity originations, underwriting, due diligence, and asset management. His experience spans all facets of the capital stack including permanent debt, construction & interim debt, multi-tranche mezzanine facilities and preferred equity investments associated with office, industrial, retail, multi-family, hotel, self-storage and manufactured housing properties.

Currently, Mr. Nunnally is Senior Vice President, Commercial Real Estate for BOK Financial where he is responsible for loan originations and portfolio management in the Western United States. Prior to joining BOKF, Rhett was a Senior Director at Hanover Financial where he was responsible for the firm's commercial real estate equity investment

activities throughout the Southwestern United States. Prior to that, Rhett was a Vice President with the Structured Products Group of GMAC Commercial Mortgage where he was responsible for originating and underwriting structured commercial real estate investments throughout the United States. Earlier in his career, Rhett spent 10 years originating a wide range of both structured and permanent debt facilities, as a Director with both Washington Mutual and Heller Financial. Rhett began his commercial real estate career on the development side with Brookfield Properties where he held various accounting and finance positions. Rhett received his Bachelor of Science degree in Finance and Real Estate from the University of Colorado at Boulder and has served on the Board for the University of Colorado Real Estate Center.

### Committee

Erin Barrett

Craig Fimple

Courtney Schneider

Carly Beetham

Eliot Hoyt

Bradley Segall

Amy Cara

Mindy Humphrey

John Torp

---

## Alumni Committee

---



### Tim Fredregill Alumni Committee Co-Chair

Development Associate – Milender White

[tfredregill@milenderwhite.com](mailto:tfredregill@milenderwhite.com)  
[linkedin.com/in/timfredregill](https://www.linkedin.com/in/timfredregill)

Tim leads Milender White’s development initiative, specializing in mixed-use town centers and transit-oriented communities. Tim laid the groundwork for his career via a degree in civil engineering from the University of Iowa. After a stint as a structural engineer, he returned to school to earn his MBA at the University of Colorado. Tim previously worked

at Real Capital Solutions, developing several projects with CEO Marcel Arsenault before launching Milender White’s Development Initiative in 2016. Tim is a prior member of the Edgewater Redevelopment Authority, an active CUREC Alumni Committee Co-Chair, and enjoys mentoring students at the University of Colorado.



### Max Whittaker Alumni Committee Co-Chair

Assistant Vice President, Portfolio Manager – Independent Financial

[max.whittaker@ifinancial.com](mailto:max.whittaker@ifinancial.com)  
[linkedin.com/in/maxwhittaker1](https://www.linkedin.com/in/maxwhittaker1)

Max Whittaker is an alumni from the Leeds undergraduate class of 2019 who graduated with an emphasis in Finance and a certificate in Real Estate. During his time at Leeds, Max was involved with the real estate club and participated in 3 real estate case competitions. Max is now a Portfolio Manager at Independent Financial working

on the commercial real estate team in Denver. At Independent Financial, Max focuses on originating and managing a large portfolio of commercial real estate loans across all asset types to provide developers and investors alike a wide variety of financing options that best accommodate the acquisition, development, and short term hold of any particular deal.

---

## Committee

Michael Arnold

Joseph Mark

Jarrett Primm

Devyn Bachman

Alex McPherson

Austin Roberts

Carly Beetham

Lucas Michieli

Nathan Roberts

Tyler Cande

Buzz Miller

Roy Romero

Paula Chavarria

Brian Monahan

Katie Souder

Sidney Federico

CJ Montante

Andrew Thomas

Griffin Foulk

Kama Newell

Christopher Tryba

Andrew Hanna

Haley Nist

Megan Turner

Kade Hiller

Michael Ornelas

Max Whittaker

Rachel Ivers

McCall Perry

Madison Wilsmann

Meredith Kaiser

Matthew Porteous



## Education Committee



### Doris Rigoni Education Chair

Front Range Market President – Kirkpatrick Bank

[drigoni@kirkpatrickbank.com](mailto:drigoni@kirkpatrickbank.com)

[linkedin.com/in/dorisjosie](https://www.linkedin.com/in/dorisjosie)

Doris Rigoni is the Front Range Market President for Kirkpatrick Bank. Kirkpatrick Bank (KB) is a full-service private commercial bank with just over \$1B in assets. The bank specializes in commercial real estate, construction and business loans. Rigoni and her team built the Denver location which has been successful for nearly a decade. Prior to her time at KB, Rigoni was involved in restructuring nearly \$350mm of loans in the special asset group at First National Bank of Denver and nearly a decade on the title and due diligence side of transactions.

Ms. Rigoni's early career was in the public sector working directly for Colorado Governor Bill Owens in the Economic Development and International Trade Office and for the Denver International Airport Public Private Partnership. Ms. Rigoni previously sat on the Executive Board for both the National Association of Industrial and Office Properties (NAIOP Colorado) and Commercial Real Estate Women (CREW Denver), as well as

Past President for Colorado Lending Source, a non-profit Certified Development Corporation for SBA lending.

Ms. Rigoni has a graduate degree from the Graduate School of Banking at Colorado, holds her Certified Treasury Professional (CTP) designation and undergraduate degrees from CU Boulder. Additionally, she attended Daniels College of Business for the Real Estate and Construction Management program, holds her Colorado real estate broker's license and has a certificate in Spanish and Economics from Universidad de Buenos Aires, Argentina. Ms. Rigoni has been awarded multiple company and industry awards. She was the recipient of the CREW Denver Networking Award, the CREW Rising Star Award, NAIOP Developing Leader Award, selected for the Urban Land Institute (ULI) Real Estate and Diversity Initiative and past City of Glendale Planning Commissioner. In her spare time you can find Doris and her family outside making adventures happen.

## Committee

Jay Despard

Eliot Hoyt

Kim Koehn

Bobby Ghiselli

Scott Johnson

Morgan Landers

Mark Goldberg

Michael LaBelle

Larry Preble

Steve Hansen

Dolf Kahle

Gregg Wolpert

Christina Hill

Peter Kaye

Chris Woodruff

---

## Internship & Placement Committee

---



### **Campbell Davis** Internship & Placement Committee Co-Chair

Senior Associate – CBRE Capital Markets

[campbell.davis@cbre.com](mailto:campbell.davis@cbre.com)  
[linkedin.com/in/campbell-davis-546a061a](https://www.linkedin.com/in/campbell-davis-546a061a)

Campbell Davis is an investment sales broker with CBRE's Capital Markets, Investment Properties group. Campbell joined CBRE in 2018 and specializes in assisting clients with the disposition and recapitalization of office properties located throughout Colorado and the Rocky Mountain Region.

Campbell brings a dynamic skill set and a unique perspective gained through eight

years of project management and business development experience in the construction and manufacturing sectors prior to his transition into capital markets. Campbell began his capital markets brokerage career with Cushman & Wakefield in 2016. Since that time, he has completed over \$500 million in commercial sales transactions.



### **Leon McBroom** Internship & Placement Committee Co-Chair

Senior Managing Director – JLL

[leon.mcbroom@am.jll.com](mailto:leon.mcbroom@am.jll.com)  
[linkedin.com/in/leonmcbroom](https://www.linkedin.com/in/leonmcbroom)

Leon is a senior managing director in the Denver office of JLL Capital Markets, Americas with over 10 years in the commercial real estate industry. He joined JLL as part of the HFF acquisition and specializes in debt and equity placement. During his tenure, Leon has successfully capitalized a variety of properties, including office, retail, hospitality, industrial

and multifamily. The capitalizations have included conventional permanent financing, construction financing, mezzanine financing, bridge financing and equity joint ventures.

Throughout his career, Leon has been involved in more than \$2.5 billion of debt and equity in commercial real estate transactions in Denver and across the U.S.

---

## Committee

Matt Ansay

Sarah Johnson

Sarah Laverty

Rob Brown

Andrea Karp

Matt Mahoney

Chris Carroll

Mark Katz

Jason Mitchell

Jennifer Chavez

Nick Killebrew

Richard Morgan

Tommy Dirks

Andy Klein

Megan Robert

Tim Fredregill

Karen Klerman

Kiely Wilson

Eliot Hoyt

Katie Kruger

## Graduate Real Estate Association (GREA)

---



### **Amber Hughes** GREA President

2<sup>nd</sup> Year MBA Student – Leeds School of Business

[amber.hughes@colorado.edu](mailto:amber.hughes@colorado.edu)

[linkedin.com/in/arhughes1](https://www.linkedin.com/in/arhughes1)

Amber is a second-year MBA candidate at the Leeds School of Business. She graduated from the University of Wisconsin in Madison in 2014 with a BBA in marketing and management. Amber started her career with the Chicago Blackhawks Hockey Team in their marketing department and spent six years with the organization. Working for a professional sports team was an incredible experience, but she grew an increasing interest in the real estate industry and a strong passion for sustainability over the years. She came to Leeds to make that dream a reality. Amber is driven to create a career in commercial real estate acquisitions/

development, and long term, hopes to manage an ESG fund/portfolio. She knows her strong work ethic, knack for building relationships, and problem-solving skills will make her a positive addition to the industry. Amber currently serves as the President of the Graduate Real Estate Association, the VP/Treasurer on the MBAA board, and is an Urban Land Institute Graduate Student Etkin Fellow. Amber loves spending her free time with her dog (Cooper), hiking/snowboarding in the mountains, and searching for the best cookie skillet in the Rockies.



---

## Golf Tournament Committee

---



### **Will Haass** Golf Tournament Committee Co-Chair

Director – JLL Capital Markets, Americas

[william.haass@am.jll.com](mailto:william.haass@am.jll.com)

Will is a Director in the Denver office of JLL Capital Markets, Americas. He joined JLL as part of the HFF acquisition and has more than five years in the commercial real estate and finance industry. He is primarily responsible for originating debt and equity placement transactions in Denver, Colorado, and throughout the United States. He has been involved in over \$2.0 billion in commercial real estate transactions during his career.

Mr. Haass joined HFF's Denver office in August 2017, working as an associate for the debt and equity team. Prior to joining HFF, he worked at DePaul Real Estate Advisors, a boutique commercial real estate services firm in Denver, and Oppenheimer & Co. Inc., an independent investment bank and financial advisory services firm.

Mr. Haass graduated from the University of Colorado Boulder with a double emphasis in Finance & Real Estate.

---



## PROUD SPONSOR OF THE CU REAL ESTATE CENTER FORUM



At East West Partners, we believe in supporting organizations that add value to their community, like CUREC who advances academic excellence, thought leadership and life-long professional development and engagement. Because we're all partners in bettering the places we live, now and into the future.

east west partners

[EWPARTNERS.COM](http://EWPARTNERS.COM)



## Golf Tournament Committee Continued



### **Buzz Miller** Golf Tournament Committee Co-Chair

Senior Associate – Stream Realty

[buzz.miller@streamrealty.com](mailto:buzz.miller@streamrealty.com)  
[linkedin.com/in/buzz-miller-91954532](https://www.linkedin.com/in/buzz-miller-91954532)

Buzz is a Senior Associate with the Industrial Division for the Rocky Mountain Region. In this role, he focuses on leasing, acquisition and disposition of industrial assets and land.

Prior to joining Stream, Buzz worked on the principal side of the business for Brue Baukol Capital Partners and Comunele Properties.

During this time, he specifically focused on ground-up development, receiving land entitlements, and bringing new projects to successful completion and stabilization. This experience contributes to his unique ownership perspective and adds depth to his ability to service clients.



### **Austin Roberts** Golf Tournament Committee Co-Chair

Managing Director – Kittredge Ventures

[austin@kittventures.com](mailto:austin@kittventures.com)  
[linkedin.com/in/austinroberts](https://www.linkedin.com/in/austinroberts)

Austin Roberts oversees asset management, acquisitions, and investments at Kittredge Ventures. Kittredge Ventures is a Denver based investment company that focuses on real estate management, investment and development. Austin oversees a 90,000sf office property, which includes tenant improvement construction and asset management. Austin has also been involved in the development of single-family custom home lots as well as over two acres of retail infill development. Austin also heads up opportunistic real estate acquisitions and financial investments for the company.

Before Austin's career in real estate, he worked as a marketing consultant for Chipotle Mexican Grill and spent time as a financial analyst/ advisor for UBS Wealth Management.

Austin holds an MBA in Real Estate and Finance from the University of Colorado and a bachelor's degree in Economics from Boston College. He is a member of ULI, NAIOP, and serves on the CU Real Estate Center IAB Board. In his spare time, Austin loves to travel, cook, play hockey, ski, and enjoy the outdoors in Colorado.

---

### **Committee**

Peter Aweida

Todd Guthrie

David Sonnenblick

Alan Engel

Mindy Humphrey

---

## International Committee

---



### **Dan Markee** International Committee Co-Chair

Founding Partner – Forterra Investment Partners, LLC

dmarkee@forterracapitalpartners.com  
linkedin.com/in/dan-markee-36676113

Dan is a founding member and equity partner of Forterra Capital Partners, LLC. The firm was created in 1995 to acquire and manage opportunistic acquisitions of real estate assets in the wake of the S&L Crisis. He has managed the firm since inception, sourcing capital from a growing clientele of Family Offices and High Net Worth individuals. Investing in both acquisitions and new development over a broad variety of asset types throughout the United States, Forterra primarily establishes joint ventures with local operating partners or partners with specialized product expertise.

Dan is responsible for oversight of investment activity and enjoys his focus on working with existing investors and cultivating new investor relationships. Previous to Forterra, Dan was Vice President - Real Estate of a major life insurance company with a focus on work-outs of distressed joint ventures and problematic foreclosures. His years of experience in this

role, as well as origination and management of new investments, provided Dan with a unique foundation for the creation and management of diverse and enduring JV relationships. Dan's background also includes positions as the Vice President of a large regional commercial real estate Brokerage and Property Management firm, and management of syndicated historic property re-developments for a group of private investors.

Dan has also been responsible for a variety of substantial workout and turnaround consulting successes, including the successful restructuring from bankruptcy of a public international distressed debt purchaser and bank holding company (NASDAQ:WFSG) and (NASDAQ:BHBC). Dan also sits on the International Real Estate Advisory Board for the Leeds School of Business at the University of Colorado, Boulder.



**Daniel Aizenman, MA, LEED AP** International Committee Co-Chair

Director of Development and Design – Conscience Bay Company

[daniel@cbayco.com](mailto:daniel@cbayco.com)

[linkedin.com/in/daniel-aizenman-a785424](https://www.linkedin.com/in/daniel-aizenman-a785424)

Daniel Aizenman is the Director of Development and Design at Conscience Bay Company, a private equity firm that acquires, develops and manages unique real estate assets in the Boulder and Denver metro areas. He is responsible for the design, entitlements and execution of new and existing real estate developments, and strategic positioning of all real estate assets. Previously, Daniel was the Senior Principal and Practice Leader for the Stantec Buildings and ViBE groups in Colorado, where he oversaw the vision, design and execution for multiple mixed-use developments, sports and entertainment districts, arenas, urban districts, shopping experience, restaurants, hotels, and corporate offices, nationally and in over 15 countries. He has over 20 years of experience in visioning, planning, urban design, architecture, interior design, branding and graphic design, environmental graphics and wayfinding, sustainable design, and placemaking.

Daniel earned a Master of Architecture from Texas A&M University. He received his Bachelor of Architecture degree in from the Instituto Superior de Arquitectura in Mexico City, and the Technion, Israel Institute of Technology, in Haifa, Israel. He serves on the CU Real Estate International Advisory Board, ULI's Resort, Entertainment, Tourism and Leisure Council, and the Better Boulder Board of Directors, anon-profit organization that advocates for creating vibrant, livable, and connected communities through land use planning and policy. Daniel's projects have won multiple national and international awards from ULI and ICSC.

For Daniel, delivering captivating, relevant, sustainable and exceptionally unique projects is the status quo. He designs and develops places where people elect to spend their time. He finds connections and meaning; creating beautiful design, focused on the experience.

---

**Committee**

Peter Cushman

Neil Mishurda

Erich Sengelmann



# CENTERS OF EXCELLENCE SPEAKER SERIES: **FINANCIAL SECURITY THROUGH REAL ESTATE**

**MONDAY, APRIL 4,  
5:30-7:30 P.M.**

**CASE Building, Chancellor's Hall  
and Auditorium, Boulder, CO  
REGISTER: [leeds.ly/REinvest](https://leeds.ly/REinvest)**

Real estate can be an incredibly valuable part of an investment strategy, through significant value appreciation, by serving as an inflation hedge and offering diversity to a portfolio. Two experts will share their experiences in real estate investment to help you better understand the risks and opportunities offered by real estate investment.



**Leeds** School of Business  
UNIVERSITY OF COLORADO BOULDER

## INVITED SPEAKERS:



**Chelsea Scott**  
CIO, Envision Real Estate  
Advisors



**Megan Murray** National  
Program Advisor, US  
Government Services  
Administration

---

## International Advisory Board - Members

---

### About the International Advisory Board

---

The CU Real Estate Program vastly benefits from a powerful group of industry supporters. The international Advisory Board provides counsel, curriculum advice, mentorships, industry insights and career opportunities for the program. This invitation-only board commits significant resources to support the academic and co-curricular work of the center.

### Members

---



#### Scott Akerley

CEO – Pango Group

[linkedin.com/in/scottakerley](https://www.linkedin.com/in/scottakerley)

With a passion and talent to lead, innovate, and inspire, Scott has been recognized over the years as a positive and inventive force in the real estate and settlement services industry. His belief that technology shouldn't replace people, but rather be leveraged to increase efficiency and strengthen relationships has resulted in his approach to business being deeply rooted in blending art (human beings) and science (technology and training).

In addition to his expertise, this philosophy led him to establish one of the most successful independent escrow companies in Southern California. Since starting the organization, he's consistently propelled the company forward by positively affecting individuals and companies through his innate desire to make people's lives better through productive and sustainable practices.

His impactful direction is further illustrated by Pango Group being named one of the 100 Best Places to Work by the Los Angeles Journal for seven consecutive years. The organization's values – grace and kindness, moxie, teamwork, integrity, knowledge, and forward-thinking, in unison with Scott's open leadership style, have resulted in a symbiotic culture that nurtures these values far beyond the office doors.

Currently, Scott serves as CEO and Co-Founder at Pango Group – the parent company of Glen Oaks Escrow, CV Escrow, Escrow Trust Advisors, VOI Insurance Solutions, Mosaic Signing Services, and several other settlement service-related companies.





### **Matt Ansay**

President – National Valuation Consultants

[linkedin.com/in/matthew-ansay-mai-cre-9195997b](https://www.linkedin.com/in/matthew-ansay-mai-cre-9195997b)

Matthew D. Ansay, MAI, CRE currently serves as the President of National Valuation Consultants, Inc. NVC was founded in 1991 and is one of the largest privately held commercial real estate appraisal firms

in the United States with more than 100 employees and eight offices across the country. The majority of NVC's clients are large national banks, pension funds, life insurance companies, and private equity firms.



### **Jarrett Armstrong**

Partner/Co-Founder – Armstrong Capital Development

[linkedin.com/in/jarrett-armstrong-4b6403b0](https://www.linkedin.com/in/jarrett-armstrong-4b6403b0)

Jarrett Armstrong, Chief Executive Officer and co-founder of Armstrong Capital Development, shares responsibility for strategic vision and new investment generation while leading the acquisition, development, construction and property management functions within ACD.

Prior to ACD, Jarrett founded the Evergreen Group, a real estate investment firm, which was the precursor to the founding of ACD. Jarrett's prior experience included 7 years in the investment banking sector having served as a Vice President in the Investment Banking division of Jefferies & Company, a publicly traded investment bank. During an investment banking career, which took him to New York, San Francisco and Los Angeles, Jarrett advised on acquisition transactions valued in excess of \$1.5 billion and raised in excess of \$3.0 billion of debt and equity capital for corporate finance clients.

Jarrett enjoys spending time with his family and taking advantage of all that Colorado has to offer. Alpine skiing - Jarrett recently discovered snowcat skiing - the outdoors, the local sports teams and Denver's vibrant restaurant scene are among his favorite options. Jarrett also values the opportunity to work with local "do good" organizations. Jarrett is currently a member of YPO, Colorado and has served in the past for noteworthy causes such as Regis Jesuit High School, Colorado Youth at Risk, the AIDS Foundation in California and the ACE Scholarship Foundation.

Jarrett graduated *summa cum laude* from the University of Colorado at Boulder with a Bachelor of Science in Business Administration.



### **Peter Aweida**

Principal/Owner – Westland Development Services Inc.

[linkedin.com/in/peteraweida](https://www.linkedin.com/in/peteraweida)

Peter Aweida is the President and CEO of Westland Development Services, Inc. Westland Development is an owner and manager of industrial properties in Boulder, Colorado. Peter graduated with a BS in Entrepreneurship and Small Business Management from the University of Colorado in May, 1994. While an undergraduate he was co-vice chairman of the Cultural Events Board, which brought speakers and other cultural events to the Boulder campus.

From May, 1994 through August, 1998 he worked for Westland Development in jobs ranging from tax planning to tenant finish. In August, 1998 he returned to the University of Colorado for graduate school. He earned an MBA in Real Estate in May, 2000. Peter has been President of Westland Development since 2004. Peter, his wife Lalenia and three kids live in Boulder and enjoy traveling, golf and staying connected to CU.



### **Brad Blash**

Managing Partner – Crossbeam Capital

[linkedin.com/in/william-blash-797ab13](https://www.linkedin.com/in/william-blash-797ab13)

W. Bradford (Brad) Blash, is a co-founder of Crossbeam, and manages the affairs of the company in conjunction with Mr. Kerr.

Mr. Blash has 23 years of experience in private equity real estate, completing over 250 joint venture equity and mezzanine debt structured finance transactions. These efforts have produced over 20,000 new and rehabilitated housing units with gross asset values exceeding \$3.5 billion.

Prior to his experience at Crossbeam, Mr. Blash spent 12 years at Fannie Mae, most recently as the Director of Equity Investments for the American Communities Fund (ACF). In his tenure at the ACF, Mr. Blash directed a

nationwide equity production team in 5 offices that completed ventures with many of the largest U.S. multifamily real estate developers and operators.

Mr. Blash holds a B.A. in Political Science from the University of Colorado. He serves on the Real Estate Advisory Board to the University of Colorado Leeds School of Business, has served as a member of the Urban Land Institute's Multifamily Council, and has served as a member of the Board of Directors of the National Multi Housing Council. Mr. Blash is a frequent speaker at national real estate investment conferences and has been quoted in multiple national publications including *The Wall Street Journal*.



## Albus Brooks

Vice President of Business Development & Public Affairs – Millender White

[linkedin.com/in/albus-brooks-m-b-a-34355631](https://www.linkedin.com/in/albus-brooks-m-b-a-34355631)

At the core of Albus Brooks' identity is community development and servant leadership. Albus moved to Colorado in 1997 to study and play football for the University of Colorado. Sports Illustrated named him one of the Top 10 Hardest Hitters, and the NFL took interest in him before injuries ultimately ended his football career.

Albus Brooks pursued his calling for community development by working with young people in Denver's poor communities. He served as the Director of the Issachar Center for Urban Leadership, an organization that invests in Denver's emerging leaders. In 2010 Albus worked to elect then Mayor John Hickenlooper as Governor of Colorado, acting as the statewide Outreach and Political Director.

This exposure to political leadership led him to seek public office, and in 2011 Albus defeated 38 opponents to become the youngest African American ever elected to Denver City Council. Serving two terms on Denver City Council, including two terms as Council President, Albus accomplished an ambitious range of progressive legislative victories with the goal of building a truly inclusive city.

To address the affordability crisis, he co-created Denver's first — and Colorado's largest — affordable housing fund. To make Denver a more equitable place to grow up he funded and expanded the Denver Preschool Program, providing universal access to preschool for all 4-year-olds. He also decriminalized marijuana possession for those 18-21 years old, preventing thousands of young people from entering the criminal justice system.

Albus Brooks received his M.B.A. from the University of Denver. He is now the Vice President of Business Development and Public Affairs for Milender White, a Development and Construction firm operating in Southern California and Colorado.

Albus sits on multiple boards and commissions and has been a part of the following national and international fellowship programs: the CU Real Estate Center International Advisory Board, The Marshall Memorial Fellowship, the NewDEAL Leaders, and the Aspen Institute-Rodel Fellowship.

Although a rising global leader, it is in the heart of Denver where Albus feels most at home. He lives in the Cole neighborhood with his wife Debi and their three young children, Makai, Kenya and Kaya.



## Amy Cara

Managing Partner – East West Partners

[linkedin.com/in/amy-cara-b7a2845](https://www.linkedin.com/in/amy-cara-b7a2845)

Amy oversees the Denver office of East West Partners, including the team creating The Coloradan, a 334-unit condominium project at the heart of Denver Union Station, as well as focusing on strategy and identification of new opportunities in Denver.

Prior to this role, she was most recently responsible for the revitalization of The Landmark, a mixed-use community in Greenwood Village. Prior to leading the revitalization of The Landmark, Amy helped to create the Riverfront Park community and the Union Station redevelopment. More than a collection of buildings, the Riverfront Park neighborhood of Denver, Denver's Union

Station Neighborhood and the Landmark development represent something important to Amy — creating a sense of place.

Deeply committed to the arts, Amy is a founding board member for the Riverfront Park Community Foundation, which fosters organizations particularly in the areas of arts and education in Denver, and Union Hall, a new model for arts engagement in downtown Denver, as well as a board member of Community Builders, an organization that helps smaller towns capacity build for conversations around growth and identity. Amy is also a member of the CU Real Estate Center International Advisory Board.



### **Richard Coe**

Partner – Fidelis Realty Partners DFW

<https://www.linkedin.com/in/richard-coe-40357111/>

Rick Coe serves as a Principal in Fidelis Realty Partners DFW, LLC. Mr. Coe oversees all acquisition, development and investment activity in the DFW metropolitan area.

Prior to his current role, Mr. Coe served as the Chief Investment Officer for CNL Fund Management. During his tenure, CNL sponsored real estate funds completed over \$2.5 billion in real estate investments. Before joining CNL, Mr. Coe was a founding partner of Parkwood Real Estate Partners (Parkwood), a privately-held real estate investment company formed in 2005. While at Parkwood, Mr. Coe and his partners were responsible for sourcing and structuring over 60 real estate investments with total cost exceeding \$1 billion. Mr. Coe spent more than 17 years at Trammell

Crow Company (TCC), where he served in many roles ending as a Senior Managing Director of the Development & Investment Group where he also served as a member of the company's Operating Committee. While at TCC, Mr. Coe was involved with structuring, reviewing and approving more than \$5 billion of acquisition, development and structured finance transactions.

Mr. Coe graduated from the University of Colorado with a degree in Finance and later completed his Masters of Business Administration at Southern Methodist University. He is a member of the International Council of Shopping Centers and the Urban Land Institute.



### **Peter Crosson**

Chief Real Estate Investment Officer – Alaska Electrical Pension Fund

Peter Crosson is Chief Real Estate Investment Officer for the Alaska Electrical Pension Fund.



### **Peter Cushman**

Partner – Oakwood Real Estate Partners, LLC

[linkedin.com/in/peter-cushman-30ab715](https://www.linkedin.com/in/peter-cushman-30ab715)

Mr. Cushman is a founding Partner with Oakwood Real Estate Partners, a Denver based real estate private equity firm. Oakwood invests nationally in commercial properties including office, retail, multifamily, senior housing, industrial, mixed-use, and land. Mr. Cushman is jointly responsible for fundraising and all real estate investment decisions. Previously Mr. Cushman held positions with Bancroft Capital, The Robert Green Company, and Louis Dreyfus Property Group.

Mr. Cushman holds an MBA from the University of Denver Daniels College of Business and a Bachelor of Arts in Political Science from the University of Colorado at Boulder.

Mr. Cushman is on the Board of Directors of the University of Colorado Leeds School of Business, the University of Colorado Real Estate Center International Advisory Board, and the Denver Area Council for the Boy Scouts of America. Mr. Cushman enjoys mentoring students at the University of Colorado and the University of Denver. He is a council member of the Urban Land Institute. He resides in Littleton, Colorado with his wife and two children.



### **Anne Darnley**

[linkedin.com/in/annedarnley](https://www.linkedin.com/in/annedarnley)

Anne Darnley most recently held the position of Executive Director at Security Capital R&M, an investment advisor focused exclusively on publicly-traded real estate companies (REITs) on behalf of institutional clients. During her tenure there, responsibilities included collaboration and recommendations of equity, debt, and preferred investments

as part of the portfolio management team, extensive company analysis and detailed cash flow projections. In addition, she made presentations to private boards and to existing and prospective clients. Prior to that, she had direct real estate experience with Heitman and JMB Realty. Ms. Darnley is currently looking for career opportunities in the Denver area.





### Jay Despard

Senior Managing Director, Rocky Mountain – Rockefeller Group

[linkedin.com/in/jay-despard-2b69b316a](https://www.linkedin.com/in/jay-despard-2b69b316a)

Jay Despard is Senior Managing Director and head of Rockefeller Group's Rocky Mountain Region. Based in Denver, he has more than two decades of real estate investment and development experience.

Mr. Despard joined Rockefeller Group in 2021 to lead the company's real estate acquisitions, new developments and operations throughout Colorado and the greater Rocky Mountain Region. Rockefeller Group established the region, its sixth in the United States, in concert with its planned joint venture development of 1055 19<sup>th</sup> Street in downtown Denver — the 2.5-acre site of the former Greyhound bus terminal. The joint-venture, with Golub & Company, is planning a large-scale, mixed-use development on one of the last undeveloped full-block sites downtown.

Prior to joining Rockefeller Group, Mr. Despard spent more than two decades with Hines in Colorado, including the last 17 years in Denver in positions of increasing authority. Since 2014, Mr. Despard held the senior-most regional officer position for the firm in Colorado,

responsible for all real estate development, acquisition and leadership initiatives throughout the state. Among his most notable projects, Mr. Despard led the development and leasing for 1144 15<sup>th</sup> Street, the nearly 700,000 square foot, 40-story trophy office tower completed downtown in 2018. He also completed the lease-up of 1601 Wewatta and arranged the building's sale at record pricing for the Denver market, among many other prominent local projects.

In addition to senior advisory and committee roles at Hines, including the Hines Global REIT Advisory Board and U.S. Strategy Committee, Mr. Despard has served in outside real estate and civic leadership roles, including as an International Advisory Board Member of the University of Colorado Real Estate Council, Executive Board Member of the Downtown Denver Partnership, and Executive Member of the Denver Metro Commercial Association of Realtors. He is a graduate of the University of Colorado, Boulder, and holds a master's degree in real estate development finance from NYU.



### Bryan Doering

Managing Director, Real Estate Investments – Pacific Life Insurance Company

[linkedin.com/in/bryan-doering-4856ba1](https://www.linkedin.com/in/bryan-doering-4856ba1)

Responsible for sourcing and underwriting mortgage loan investments for Pacific Life's investment portfolios. Investments he focuses on include:

- Multifamily and office construction loans
- Multifamily construction-to-permanent loans

- Permanent loans on upscale/luxury/convention hotels and resorts
- Permanent loans on multifamily, office, retail and industrial assets





## Jack Durburg

Global Chief Executive Officer, Global Workplace Solutions – CBRE

[linkedin.com/in/jack-durburg-ba7a6b5](https://www.linkedin.com/in/jack-durburg-ba7a6b5)

Jack Durburg is Global Chief Executive Officer of CBRE's Global Workplace Solutions (GWS) business, a global, integrated, full-service real estate outsourcing business serving the world's largest real estate occupiers – and one of CBRE's three reportable Business Segments. GWS employs more than 60,000 people globally, serves clients in more than 100 countries, and produced more than \$15 billion of revenue in 2020.

As Global CEO of GWS, Mr. Durburg oversees the delivery of all services to clients, including facilities management, project management and advisory & transaction services. He is responsible for developing differentiated products, driving growth and delivering consistently exceptional client outcomes. Mr. Durburg serves as a member of the company's Executive Committee and Foundation Board.

Prior to assuming this role in January 2020, Mr. Durburg was CBRE's Global Chief Operating Officer with broad responsibility and authority across the entire company for service line excellence, operating efficiencies and its Global Client Care program. He provided leadership for Advisory & Transaction Services, Capital Markets, Property Management, Valuation Services and Project Management. He also had executive oversight for global Research and Marketing, global budgeting and KPIs, and worldwide

M&A activity in partnership with CBRE's Corporate Development team.

Previously, Mr. Durburg served as Group President and Chief Executive Officer of the Americas. In this executive leadership role, he had responsibility for all the firm's geographies and service lines within the region.

Mr. Durburg has held several leadership roles at CBRE. Prior to his Americas leadership role, he was Global President, Advisory & Transaction Services, which encompasses leasing and sales across all product types (office, industrial and retail) for occupiers and investors. In this role, he focused on driving differentiation and strong growth and cementing CBRE's market-leading position throughout all Advisory & Transaction Services product lines around the globe.

Earlier, he served as President, Central Division for CBRE. In this role, Mr. Durburg directed a geographical division encompassing more than 25 offices across nine states, with responsibility for all service lines. Before that, he served as Executive Managing Director and overall market leader for CBRE's Chicago region.

Prior to joining CBRE in 2001, Mr. Durburg served a six-year tenure at Jones Lang LaSalle, Inc., Chicago, where he served as Vice President and Regional Leasing Director.



### Alan Engel

President – Crowne Partners, Inc.

[linkedin.com/in/alan-z-engel-ab009476](https://www.linkedin.com/in/alan-z-engel-ab009476)

Alan Engel is the President of Crowne Partners, Inc. He received his M.B.A. from The Kellogg School at Northwestern University in Evanston, Illinois in June 1978 and received his Bachelor of Science in Business Administration from the University of Colorado in May, 1977.

Alan Engel, along with Alan D. Levow, established Crowne Partners in 1984. Crowne is the umbrella organization for Crowne's construction, management and broker-dealer companies. Crowne or its affiliates have constructed, developed and renovated 48 state-of-the-art apartment communities in 24 cities located in 12 different states comprising a total of 11,691 apartment units, including 580 units that are currently under construction and 546 under development.

Crowne is an owner-developer which builds for its own account. It or one of its affiliates owns 20 of the apartment communities it has developed or purchased (including communities currently under construction and development).

Crowne or its affiliates have sold 28 apartment communities, one subdivision and one self-storage facility at a total value in excess of \$500,000,000.

Alan is a registered General Securities Representative and a registered General Securities Principal with FINRA. Active in Alabama's business and civic communities, Alan serves on the Birmingham Advisory Board of Synovus Bank, and serves as chair of the Board of Directors of Indian Springs School.



### Joe Ferguson

Principal – Lake Union Partners

[linkedin.com/in/joe-ferguson-b21b082](https://www.linkedin.com/in/joe-ferguson-b21b082)

Joe Ferguson is a founding principal of Lake Union Partners, an urban real estate development firm specializing in residential mixed-use, commercial and hospitality projects in metropolitan markets throughout the Pacific Northwest and Rocky Mountain Region. He leads the firm's acquisition and capital development efforts. Utilizing his background in brokerage with Grubb & Ellis Company and land use analytics with Gardner Economics, Joe combines a clear market vision with strong transaction instincts to

guide clients and partners in creating effective real estate investment platforms. His ability to evaluate market fundamentals and build financial models appropriate to a wide variety of product types allows him to successfully lead risk assessment and negotiate deal structures. He is a licensed real estate broker in Washington State, was an Associate Fellow of The Runstad Center for Real Estate at The University of Washington, and currently serves on the International Advisory Board for the University of Colorado Real Estate Center.



### **Craig Fimple**

Senior Vice President, Managing Director, Mountain West –  
Huntington National Bank

[linkedin.com/in/craig-fimple-791b033](https://www.linkedin.com/in/craig-fimple-791b033)

Craig Fimple is a results-driven financial professional with a strong record of accomplishment in risk, relationship and portfolio management along with credit underwriting expertise. He has a proven ability to establish credibility and trusting professional relationships with customers to secure profitable, long-term accounts.

His specialties include Managing and Motivating Teams, Commercial Finance

Lending, Negotiated Settlements, Workout of Problem Commercial Loans, Chapter 7 & 11 Bankruptcy, Credit Underwriting, Workout of Problem Public Finance Credits, Note Sales, Portfolio Management, Foreclosure Process, Homebuilder Finance Lending and Business Development.

Craig is a 2000 graduate of the University of Colorado in Boulder, with a bachelor's degree in Finance.



### **Mark Fitkin**

Chief Operating Officer – NBP Capital

[linkedin.com/in/mark-fitkin-a1516817](https://www.linkedin.com/in/mark-fitkin-a1516817)

Mark Fitkin is chief operating officer of NBP Capital. With 33 years of global experience in the commercial real estate arena, he is responsible for the day-to-day operations of NBP Capital, and is also on the Board of Advisors of NBP Capital and its entities. Fitkin plays a key role in the evolution of the firm's overarching mission and leads an organizational strategy around investment performance. He reviews and optimizes all NBP Capital internal operations including finance, capital markets, investor reporting,

taxes, accounting, insurance, human resources, legal, marketing and IT. In addition, Fitkin serves as the leader of the fund relative to practices, investor recruitment, as well as third-party service contracts and relationships.

He received a Bachelor of Science degree from the University of Colorado and completed executive programs at Harvard Business School and Stanford Professional Education. He is also a member of the International Advisory Board for the Leeds School of Business at the University of Colorado.



### **Bobby Ghiselli**

Principal – Quannah Partners

[linkedin.com/in/bobby-ghiselli-5a7177](https://www.linkedin.com/in/bobby-ghiselli-5a7177)

Bobby Ghiselli is a Partner at Quannah Partners. Bobby is primarily responsible for fundraising, sourcing, asset management, and investment strategy. Over his career, Bobby has purchased and managed over \$1.3 billion of commercial real estate throughout the United States.

Prior to Quannah Partners, Bobby was a Managing Director at Denver-based real estate private-equity company Ascentris (formerly Amstar Advisers) where he was responsible for West Coast acquisitions, asset management, and dispositions for value-add and core-plus investments. Bobby sourced and directly managed investments that included multi-family, office, industrial, retail, and condo properties.

Before joining Amstar Advisers in 2012, Bobby was a Managing Director for Pacifica Enterprises and Douglas Wilson Companies in San Diego. In those roles he was responsible for fundraising, acquisitions and investment financing. Bobby also worked extensively as a lender for GE Capital and CWC Capital in Los Angeles. As Vice-President, he originated, structured, and closed senior bridge and mezzanine loans totaling more than \$300 million.

Bobby has lived in Denver since 2012 with his wife and three children.



### **Todd Guthrie**

President, Colorado – W.E. O’Neil Construction Company

[linkedin.com/in/todd-guthrie-05819ab](https://www.linkedin.com/in/todd-guthrie-05819ab)

In 1999, Todd Guthrie established W.E. O’Neil Construction Company of Colorado for the O’Neil family of companies. The company has since grown the local market presence bringing in an average yearly revenue exceeding \$100 million. As President, Todd leads Denver’s award-winning general contracting firm built on the values of owning it, building great relationships, and being: forthright, life-long learners, and one team. Earlier in his career, Todd worked for W.E. O’Neil Construction as a Project Engineer and Estimator in Los Angeles before relocating to Denver. As a Senior

Project Manager, Todd successfully managed numerous high-profile projects in the Denver area, laying the groundwork for his leadership in the construction industry. He received his BS in Civil Engineering and Construction Management from the University of Colorado and his MBA from the University of Denver. Todd was inducted into the CU’s Real Estate Center’s International Advisory Board in July of 2019 and is an elected director for AGC of Colorado. Todd and his wife Amy have four children, and they enjoy skiing, golf, tennis, and any opportunity to travel as a family.



### Steve Hansen

Independent Board Director –  
James Campbell Company, The University of Colorado Foundation

[linkedin.com/in/stephen-hansen-92803368](https://www.linkedin.com/in/stephen-hansen-92803368)

Stephen is a member of the Board of Directors of the James Campbell Company and a member of its Audit and Compensation Committees. He served as the interim Chief Executive Officer of the James Campbell Company during 2021. Stephen also serves on the Board of Directors of the University of Colorado Foundation and served six years on the University of Colorado Real Estate Foundation Board of Directors. He is a past Director of Unico Properties and past Chairman of the Board of Clarion Partners Property Trust. Stephen is a retired Equity Partner and Managing Director of Clarion Partners, one of the largest and most well

respected real estate investment management firms. He was a member of its Executive Board responsible for managing a business with \$42 billion of assets under management. Throughout his tenure, Stephen was a Senior Portfolio Manager accountable for investment performance and client satisfaction. In his executive leadership role, he was responsible for business strategy and planning, corporate management, compensation, recruiting and developing professionals. Stephen holds a Bachelor of Science degree in Business from the University of Colorado Boulder and an M.B.A. in Finance from Golden Gate University in San Francisco.



### Jim Harrison

Principal – Harrison Properties LLC

[linkedin.com/in/jim-harrison-5a678b15](https://www.linkedin.com/in/jim-harrison-5a678b15)

James D. Harrison, Jr, of Phoenix, Arizona, received a bachelor's degree in Real Estate and Finance from the University of Colorado in 1983. He was honored with his accomplishment by receiving the 1983 Kenneth Good Real Estate Scholarship for most entrepreneurial potential.

Immediately upon graduation, Jim participated in the Coldwell Banker training program where he spent several months working in mortgage banking, appraisal, property management, retail, industrial and office properties. He continued his career with Coldwell Banker for over ten years where he received many honors, including "Rookie of the Year" in 1985, and was the top salesperson in Arizona for multiple years. He spent the next five years with Cushman & Wakefield managing the real estate requirements nationwide for the largest food distributor in the US, Fleming Companies, Inc.

Jim has spent the past two and a half decades building and managing Harrison Properties, LLC, one of the largest industrial property owners in the southwest. Harrison Properties owns, leases, and manages over 12 million square feet in Phoenix, Arizona, 2 million square feet in Salt Lake City, Utah, and over 500,000 square feet in Albuquerque, New Mexico. Many of the properties feature common truck wells and storage yards with freeway and major roadway access.

Jim is an active member of the Young Presidents' Organization (YPO), World Presidents' Organization (WPO), Thunderbirds, and is involved in various forums. He is also on the Board of Directors at the Leeds School of Business at CU, and a member of the MCSO. In his spare time, he enjoys hunting, fishing, golfing, playing basketball, team roping, and spending time with his family and friends.





### David Harvey, Jr.

Chairman & CEO – DE Harvey Builders

[linkedin.com/in/david-harvey-1b6ba2122](https://www.linkedin.com/in/david-harvey-1b6ba2122)

David E. Harvey, Jr. was born and raised in Houston, Texas. He enjoyed and played sports such as baseball, football, basketball and intramural volleyball in college. David started his college education with two years in the architecture program at Notre Dame. He then transferred to the University of Colorado at Boulder and received his degree in Civil Engineering and Architectural Engineering. His love of construction came from his father, David E. Harvey, Sr. who started DE. Harvey Builders in 1957. David and his brothers were always anxious to get to the jobsites to work and earn a paycheck. His first job was as a laborer when he was just 13 years old. During this job he mostly moved rock for exposed aggregate tilt-up panels by loading it and moving it in a wheelbarrow. David officially

began his career at Harvey in 1977 on a three building tilt-wall complex on Yale Street for Tim Gustafson Development. His brother, Mike Harvey, was the superintendent.

David married Mikki in 2002 and has five children, David, Christopher, Jackson, Lily and Caroline. His son Christopher has a son named Hank, David's first grandchild. In his free time, David enjoys running, swimming, biking, triathlons, marathons and snow skiing. He is involved in Rice Design Alliance (RDA)-President Ameritas (Post), Catholic Charities-chairman of the Board of Directors, Legatus-founding member of the Houston Chapter, Catholic CEO Group, Cristo Rey Jesuit High School-founding Board Member and University of St. Thomas-Vice Chairman of the Board of Directors.



### Eric Herro

Regional Director – Northwestern Mutual Real Estate

[linkedin.com/in/eric-herro-9b50824](https://www.linkedin.com/in/eric-herro-9b50824)

**Professional Background:** Eric is responsible for sourcing and evaluating real estate investment opportunities throughout Sothern California across various property types and deal structures with a focus on commercial mortgages, direct acquisitions, and joint-venture developments. Over a 13-year career with Northwestern Mutual Real Estate he has originated \$5 billion of debt and equity investments, while also servicing a mortgage loan portfolio of \$4 billion. Responsibilities include due diligence analysis, underwriting analysis, negotiation of deal terms; investment approval processing, coordinating legal and closing staff to finalize transactions, training/mentoring junior staff.

**Professional Interests and Expertise:** Eric is involved with local industry and university groups including: ULI, NAIOP, Wisconsin Real Estate Alumni Association, CU Real Estate Center International Advisory Board,

and actively attends industry conferences. Expertise has been developed among the following property types: apartments, industrial, retail, office, self-storage, manufactured housing, and senior housing.

**Education / Accomplishments:** Eric earned his Masters of Business Administration - Real Estate and Urban Land Economics at the University of Wisconsin – Madison, and Bachelor of Science - Water Resource Management at the University of Wisconsin - Stevens Point. He has been actively involved with ULI serving as Vice Chair of Outreach on District Council's Multi-Housing Initiative Council. Awards include: ULI Orange County/ Inland Empire Emergent Leadership Award, UW Research Assistantship Award, UW Advanced Opportunity Fellowship, UWSP Chancellor's Leadership Award, UWSP Leadership Award.





### **Christy Hill**

**Managing Director, Head of Asset Management, Americas – PGIM**

[linkedin.com/in/christina-hill-6487724](https://www.linkedin.com/in/christina-hill-6487724)

Christy Hill is a managing director at PGIM Real Estate and the head of Americas Asset Management. Based in Los Angeles, Christy is responsible for representing the Asset Management function as part of the Americas leadership team and partners with the U.S. and Latin America portfolio teams to lead and implement PGIM Real Estate's asset management strategy for all our investments in the region. She is a member of the U.S. Management Council, Americas Executive Council, a member of the Debt Investment Committee, PRREF Investment Committee, and the U.S. and Latin America Investment Committees.

Most recently, Christy was with Clarion Partners as a managing director and assistant

portfolio manager for the firm's flagship core real estate fund. In that role, she was responsible for acquisitions and dispositions, asset management and investor communications.

Prior to that, Christy was a senior member of Clarion's asset management group, overseeing investment results of core and value-add investments in multiple West Coast markets. Previously, Christy worked at American Realty Advisors for more than a decade in senior roles across asset management and portfolio management.

Christy has a bachelor of science in sociology from the University of Colorado and a master's degree in real estate development from the University of Southern California.



### **Mindy Humphrey**

**Sales, Commercial Group – Land Title Guarantee Company**

[linkedin.com/in/mindy-humphrey-120a243](https://www.linkedin.com/in/mindy-humphrey-120a243)

Mindy Humphrey, a graduate of the University of Colorado at Boulder class of 1996, is a leader in Colorado's commercial real estate industry and is recognized for her many contributions and accomplishments. Currently, Mindy works for Land Title Guarantee Company as a Sales lead for the Commercial Group. Prior to Land Title, Mindy held a number of roles in commercial real estate, including as a Senior Account Executive and, later, as Vice President of Business Development for a national title company. As a seasoned title industry veteran, Mindy prides herself on providing the ultimate customer experience through her commitment to client relationships, her broad network of industry professionals and her extensive title and escrow knowledge.

Throughout her professional career, Mindy has been recognized for her outstanding contributions to the real estate community, including being named "Member of the Year" in 2018 by the National Association of

Industrial and Office Properties (NAIOP), where she also serves on the Board of Directors. Notably, Mindy is the first recipient of the 2021 UPLift Award by the Denver Metro Colorado Association of Realtors (DMCAR) for her leadership, teamwork and financial impact. 2021 also marked her 10th and final year serving as a DMCAR Board Member - the longest term for a DMCAR Board Member to date. Most recently, Mindy is a member of the CU Real Estate Center, International Advisory Board (IAB) where she is an active member of several committees.

In her spare time, Mindy donates her time as an Executive Board member of Blue Sky Fund Colorado. Prior to Blue Sky Fund Colorado, she spent 7 years working closely on the Soup for the Soul for Porter Hospice Foundation and Wish for Wheels.

Mindy enjoys time with her five nieces and one nephew, as well as playing tennis, cycling, golfing, skiing and swimming.



### Dan Ivanoff

Owner, Managing Investment Partner – Schnitzer West

[linkedin.com/in/daniel-ivanoff-874672201](https://www.linkedin.com/in/daniel-ivanoff-874672201)

Dan is the founder and managing investment partner of Schnitzer West LLC (formerly Schnitzer Northwest). After founding the company in 1997 with Schnitzer Investment Corp (now MMGL Corp), Dan orchestrated the firm's rapid expansion to one of the West Coast's leading real estate investment enterprises, building a mature organization that's poised for continued success.

Prior to forming Schnitzer West, Dan served as Regional Senior Vice President of Birtcher Northwest. While at Birtcher, he was awarded the Society of Industrial and Office Realtors 1995 Industrial Developer of the Year. Dan previously worked at the Prudential Realty

Group in Pleasanton, California, as Investment Manager, Development.

Dan earned his M.B.A in finance, marketing and real estate and M.S. in civil engineering from the University of Colorado at Boulder with an emphasis in construction management. He also holds a B.S. in mechanical engineering from the University of Idaho.

In 2010, Dan was honored with Enterprise Seattle's Economic Development Champion Award. Dan and his wife Laurie have created a new construction management track within the MBA program at the Leeds School of Business at the University of Colorado.



### Scott Johnson

Division President – LMC

[linkedin.com/in/scott-johnson-99750422](https://www.linkedin.com/in/scott-johnson-99750422)

Scott is currently the Division President of the Mountain States/Southwest for Lennar's Multifamily Apartment Division. At LMC, he has been responsible for sourcing over \$2.1 billion of development in 19 communities with over 6,600 apartment homes since late-2012 in Denver and Phoenix and building a team of development, construction and property management professionals. With over 20 years of experience in multifamily, Scott previously served as the Managing Director of Mill Creek Residential Trust, where he sourced the development of over \$100 million and established a successful development,

construction and asset management platform in the Mountain States. He also was the Managing Director of Trammell Crow Residential and, along with his team, was responsible for the sourcing and development of over \$500 million in luxury multifamily communities. Scott is a graduate of the University of Virginia (BA) and the University of Colorado (MBA), where he currently serves on the Leeds School of Business Real Estate Center International Advisory Board. Scott is an active member and supporter of ULI, NMHC, Vail Valley Foundation, 100 Men Who Care and Judi's House.



## Darryl Jones

### Senior Vice President – Coventry Development Corporation

[linkedin.com/in/darryl-jones-8296a1131](https://www.linkedin.com/in/darryl-jones-8296a1131)

Darryl Jones has rejoined Coventry Development Corporation as a Senior Vice President after an almost five-year tenure with Denver International Airport. Darryl will be responsible for the overall management of portfolio assets involving land and development transactions, public relations, marketing, project and site design review, and infrastructure management and facilitation. Darryl previously worked at Coventry for 12 years on development and project implementation.

Prior to rejoining Coventry, he was named Chief Real Estate Officer and Executive Vice President of Denver International Airport (DEN) in June 2016 and was responsible for the continued development and economic expansion of the airport's real estate program on 16,000 developable acres. The program includes the transit-oriented communities at

two on-airport, commuter rail stations, and the 1,500-acre commercial-use pilot program, ratified by voters in November 2015.

Jones was Vice President and Development Manager of Coventry Development Corporation, where he managed major land planning and development projects in Colorado, Florida and Texas.

Jones has also served as the Director of Planning and Government Affairs for Oakwood Homes and as Planning Manager for the Community Development Department of the City of Greenwood Village, Colorado.

He holds a Master of City Planning from the Massachusetts Institute of Technology and a Bachelor of Arts in Landscape Architecture from the University of California, Berkeley. He is a former member of the Greenwood Village City Council.



## Dolf Kahle

### Vice President of Corporate Development – iBuyer

[linkedin.com/in/dolf-kahle](https://www.linkedin.com/in/dolf-kahle)

Dolf graduated *cum laude* with a business degree from the University of Colorado and graduated *cum laude* with a law degree from the University of California. After law school, Dolf joined the law firm of Winston & Strawn in Chicago, where he practiced corporate law. Later, Dolf started a family-owned real estate development business in Vero Beach, Florida where he has personally assembled, developed, and sold over 4,000 acres of land and developed a wide range of

communities ranging from golf to polo to ranch to oceanfront.

From 2011-2015 Dolf was President of New Planet Energy which co-developed a \$150 million renewable energy project (the world's first commercial-scale bio-ethanol facility).

Dolf recently joined the real estate technology startup iBuyer.com where he is responsible for Corporate Development. In his leisure time Dolf enjoys CrossFit, boating skiing, and hiking.



### Peter Kaye

#### Managing Partner – Rockwood Capital

[linkedin.com/in/peter-kaye-2b330114a](https://www.linkedin.com/in/peter-kaye-2b330114a)

Mr. Kaye, based in San Francisco, has 29 years of experience in the real estate industry. Mr. Kaye co-heads Portfolio and Asset management with a focus on Rockwood's separate account initiatives. Mr. Kaye serves on various Investment Committees.

Prior to joining Rockwood in 2002, Mr. Kaye worked at SSR Realty Advisors in San Francisco, GE Capital Real Estate and Clark Construction Group.

Mr. Kaye is a full member of the Urban Land Institute where he is a member of a Multifamily Council. Mr. Kaye received a Bachelor of Science in Civil Engineering from Lehigh University and a Master of Business Administration from Boston University. Mr. Kaye is also on the Board of Trustees for the San Domenico School.



### David Kim

#### Principal – The Bascom Group

[linkedin.com/in/david-kim-79661110](https://www.linkedin.com/in/david-kim-79661110)

David S. Kim is a co-founder and Managing Partner of The Bascom Group, LLC. Bascom has completed over \$19.1 billion in multifamily value-added transactions since 1996 including 339 multifamily transactions and more than 87,844 units. Bascom has ranked among the top 50 multifamily owners in the U.S. Bascom's subsidiaries and joint ventures include Bascom Value Added Apartment Investors, Shubin Nadal Associates, Spirit Bascom Ventures, REDA Bascom Ventures, Bascom Northwest Ventures, Bascom Arizona Ventures, Harbor Associates, Village Partner Ventures, and the Realm Group. Bascom's subsidiaries also include Premier Workspaces, one of the largest privately held executive suite companies in the U.S.

Prior to founding Bascom, Mr. Kim served as a Senior Analyst and Development Associate, from 1989 to 1995, for the Disney Development Company, a wholly owned subsidiary of The Walt Disney Company, where he was responsible for business development and analysis of more than \$400 million in retail, office, entertainment, and residential projects. Prior to joining the Disney Development Company, Mr. Kim served as Portfolio Associate with the State of Wisconsin Investment Board.

Mr. Kim holds Bachelor of Business Administration degree in Real Estate & Urban Land Economics and in Marketing from the University of Wisconsin-Madison, and has attended executive level programs at the

Massachusetts Institute of Technology. He often serves as guest lecturer at the University of Wisconsin-Madison, University of Colorado, University of Southern California, University of California Los Angeles and Irvine.

Mr. Kim currently serves and has served on the Board of Directors for the "I Have A Dream" Foundation of Los Angeles, Theta Chi PSI Chapter Foundation, University of California, Irvine Center for Real Estate, University of Colorado Center for Real Estate, University of Texas, San Antonio Real Estate Finance and Development Founders Council, University of Wisconsin Real Estate Alumni Association, Urban Land Institute (ULI), Young Presidents' Organization – Golden West Chapter, The Pedro Pallares Autism and Behavioral Health Foundation, Boys Hope Girls Hope of Southern California, and the Special Olympics Orange County advisory board. Mr. Kim has previously served on the Board of Directors for the U.S. Fund for UNICEF.

Mr. Kim was a recipient of the Real Estate Conference Group's Apartment Executive of the Year in 2004, Orange County Business Journal's Entrepreneurship of the Year Award in 2010, and was recognized in the 2011 Multi-Family Executive Magazine. In 2016, Mr. Kim was awarded with the prestigious Entrepreneur of the Year Award by Ernst & Young.

**Favorite Movie:** Reservoir Dogs

**Favorite Band:** Grateful Dead



### **Kim Koehn**

Owner – K2 Ventures, LLC

[linkedin.com/in/kim-koehn-1872b314](https://www.linkedin.com/in/kim-koehn-1872b314)

Kim Koehn is a 35 year+ veteran of the real estate industry. He currently owns and operates a real estate investment and development entity, K2Ventures, LLC, an opportunistic firm with retail, office, resort and multifamily interests. For 13 years, he ran the Denver Region office of Equity Office Properties Trust, the largest public office REIT (real estate investment trust) in the country. He has held executive positions at national developers Opus Corporation, Corporex Companies, and Fifield Realty. He began his career with Baker Companies in 1981. He has extensive development and asset management experience in all product types, including residential, hospitality, office and retail properties. Mr. Koehn has managed projects and staff in many major cities across the country, including the Midwest, Mountain West, West Coast and Pacific Northwest.

He has been an adjunct professor within the CU Real Estate Center at the Leeds School of Business since 2012. He holds a Bachelor of Environmental Design (BENVD) degree from the University of Colorado (1980), and an MBA from the University of Chicago (1985). He is a former Board Chair of the following entities: the International Advisory Board (IAB) at the CU Real Estate Center; Downtown Denver, Inc. the business advocacy arm of the Downtown Denver Partnership; NAIOP-Colorado, the industry association for commercial real estate; and Special Olympics- Colorado. He has chaired and/or served on numerous committees within the above- mentioned organizations. He is an avid skier, fisherman, reader and golfer. Mr. Koehn hails from the Upper Peninsula of Michigan.



### **Michael LaBelle**

Executive Vice President, CFO and Treasurer – Boston Properties

[linkedin.com/in/mike-labelle-55454a45](https://www.linkedin.com/in/mike-labelle-55454a45)

Michael E. LaBelle serves as Executive Vice President, Chief Financial Officer and Treasurer. Prior to his appointment to this position in January 2016, Mr. LaBelle served as Senior Vice President, Chief Financial Officer and Treasurer since November 2007 and he also served as Senior Vice President, Finance from February 2005 to November 2007.

In his current role, Mr. LaBelle oversees the finance, accounting, tax, information systems, internal audit and investor relations departments and is also responsible for capital raising, treasury management, credit underwriting, financial strategy and planning.

Prior to joining us in March 2000, Mr. LaBelle held the position of Vice President & Relationship Manager with Fleet National Bank for nine years with the responsibility of financing large-scale commercial real estate developments. He started his career as an Associate National Bank Examiner with the Office of the Comptroller of the Currency in New York City specializing in commercial real estate debt portfolio analysis and valuation in commercial banks located throughout the Mid-Atlantic and Northeastern United States.

Mr. LaBelle is on the National Advisory Board for the University of Colorado Real Estate Center. Mr. LaBelle holds a BS degree in Economics from the University of Colorado.





## Morgan Landers

Senior Planner – City of Ketchum

[linkedin.com/in/morgan-r-landers](https://www.linkedin.com/in/morgan-r-landers)

Morgan Landers, AICP, is the Planning Manager for the City of Ketchum, ID. Formerly holding the same role for Eagle County, a fast-paced rural mountain community balancing the needs of two world-class ski resorts, thousands of acres of public land, and a diverse population.

Ms. Landers, has over 15 years of experience in the areas of land planning, real estate development, and community development in the public, private, and non-profit sectors. She has supported communities across the country through her roles as Senior Land Planner for a national brownfield redevelopment firm, Director of Development for a national non-profit, Community Development Director for the Town of Eagle, and board member for national and state professional organizations including NAIOP and the American Planning Association. Throughout her career, she has developed a passion and skill set for cultivating and motivating high performing teams around a focused mission to create change in the following areas:

- **Leadership Development** — Coaching teams to develop skills in strong project management, clear communication, and personal development
- **Economic Development** — Leveraging the private sector through relationship building and strategic planning
- **Community Development** — Educating industry partners and the public on local government, real estate development, and community planning

Ms. Landers believes that to truly create prosperous and healthy communities for all, the public and private sectors must leverage each other's assets to meet the needs of an ever growing and changing world. Her mission is to bridge the gaps between these two sectors in the areas of planning and real estate development to help communities achieve their goals more quickly.





### **Jeff Latier**

Managing Director, Real Estate – ARES Management LLC

[linkedin.com/in/jefflatier](https://www.linkedin.com/in/jefflatier)

Jeff Latier is a Managing Director in the Ares Real Estate Group, where he focuses on U.S. industrial real estate equity portfolio management. In this role, Mr. Latier leads the firm's Build-To-Core Fund Series managing a \$6.0 billion portfolio of industrial development, value-add, and core assets. He is responsible for portfolio construction, investment decisions, operations, and investor relations for the fund series. He also serves on the Ares Real Estate Group's Combined Industrial Advisors Investment Committee.

Mr. Latier has over 18 years of real estate capital markets experience having closed over \$5.9 billion of corporate level, secured portfolio, and construction financings. Prior to joining Ares Real Estate / Black Creek in 2011 he served as a Financial Analyst for Prologis (NYSE: PLD) where he was responsible for capital markets analysis, structuring debt transactions and developing financing strategies during the financial crisis of 2008.

Mr. Latier is an active member of the National Association of Industrial and Office Properties (NAIOP), where he serves on the Industrial Development Forum, as mentor in the Developing Leaders program, and serves on the Editorial Board for NAIOP's Development Magazine. In 2019, he was elected to NAIOP Research Foundation Visionaries Program for rising industry leaders, 40 years of age and under. Mr. Latier is also involved with the University of Colorado-Boulder Real Estate Council mentoring students and has guest lectured courses on REITs and real estate finance.

Mr. Latier holds a Bachelor of Science in Business Administration from the University of Arizona and Master of Business Administration in Real Estate and Finance from the University of Colorado Boulder.



### **JD Lumpkin**

Executive Managing Director – Cushman & Wakefield

[linkedin.com/in/jdlumpkin](https://www.linkedin.com/in/jdlumpkin)

J.D. Lumpkin is the Executive Managing Director and Investor Services Lead of Cushman & Wakefield's San Francisco office. J.D.'s brokerage practice is primarily focused on agency leasing in downtown San Francisco and he is consistently ranked among the top commercial real estate brokers in the Bay Area. With 22 years of experience at Cushman & Wakefield, he has leased and sold over 9 million square feet, including the historic Salesforce Tower lease (714,000 SF).

A recognized authority within the real estate community, J.D. is a regular guest speaker on numerous industry panels and a prolific thought leader who has appeared regularly in the Wall Street Journal, Forbes, Bloomberg, The San Francisco Business Journal, The San Francisco Chronicle and other industry publications. J.D. leads C&W's Investor Services Leasing Group.



### Rachel Marion

CEO – Denver Metro Commercial Association of Realtors

[linkedin.com/in/rachelmarion123](https://www.linkedin.com/in/rachelmarion123)

Rachel Marion is licensed attorney who has spent the past decade working in political advocacy, with specific emphases in real estate, transportation, sustainability, and innovation. Her career trajectory reflects her love of cities and her commitment to the people and places that shape them. She currently serves as the CEO of DMCAR, the oldest and largest commercial real estate trade association in the United States. She joined DMCAR in 2021 after serving as a key

member of Denver International Airport's senior leadership team. Prior to her role at DEN, Marion represented a variety of startups, large businesses, industry associations, public utilities, real estate developers, contractors, special districts, and community organizations through successful project and policy outcomes in her role as a consultant with CRL Associates. Born and raised in Denver, Marion is an alumna of Creighton University and University of Colorado Law School.



### Neil Mishurda

Co-Founder and Partner – Pacific Industrial

[linkedin.com/in/neil-mishurda-12369448](https://www.linkedin.com/in/neil-mishurda-12369448)

Neil Mishurda is the Co-Founder of Pacific Industrial, a Southern California based industrial estate company focused on development and acquisitions. Mr. Mishurda oversees all operations for Pacific Industrial while co-leading the strategic and long-term planning for the firm with a focus on business development.

Prior to co-founding Pacific Industrial, Mr. Mishurda was a Partner and Executive Managing Director of a privately-held industrial real estate development and investment firm. In this role, he sourced and completed complex transactions with private and institutional capital partners. During his tenure, the firm constructed and acquired well over \$400 million of industrial assets.

Mr. Mishurda's previous experience includes a role as an industrial real estate broker at CBRE, where he established and co-managed the firm's Los Angeles Private Client Group. He started his career at Horton Lees Brogden, where he helped design architectural lighting systems for multifaceted projects.

Mr. Mishurda graduated from the University of Colorado with a B.S. in Architectural Engineering. He currently lives in Park City, Utah with his wife and three children.



## Marc Painter

Partner – Holland & Hart LLP

[linkedin.com/in/marcpainter](https://www.linkedin.com/in/marcpainter)

Marc Painter's real estate practice focuses on complex real estate transactions, finance and development, as well as banking and related business counseling.

For over 30 years, Marc's regional and national development and lending clients have sought his creative counsel in navigating difficult transactions to profitable completion.

**Strong Cost-Benefit Approach:** Marc's past experience as an economist and banker brings a unique and valuable cost-benefit approach to transactions and disputes. That experience also gives him knowledge of the financial and

business needs of other parties in a deal and an ability to effectively work through those issues early to reach a favorable agreement.

**Structuring Deals to Avoid Litigation:** Marc's prior experience as a commercial, banking and real estate litigator affords him a thorough understanding of the reasons for disputes and a unique sensitivity to the potential for, and the distractions of, litigation. Clients value his experience in helping them anticipate and then develop effective strategies to structure deals in ways that avoid disputes or in positioning their transactions properly if litigation is a necessity.



## James Payne

Sr. Vice President – US Bank

[linkedin.com/in/james-payne-38225aa](https://www.linkedin.com/in/james-payne-38225aa)

James has been with U.S. Bank Commercial Real Estate for 13 years. He and his family moved to Seattle, WA from Denver, CO in Fall 2015 for his current role with U.S. Bank of leading the Washington Commercial Real Estate department. In April 2018, James' role expanded to include the Oregon market as well. Today, James leads both the Washington & Oregon Commercial Real Estate teams and is directly responsible for approximately \$40 million of annual revenue for the bank.

James and his team provide commercial real estate loans, usually starting at approximately \$15 million up to \$200 million+. Loans are generally up to 5 years and are used for acquisition, construction, rehab, and lease-up purposes. Additionally, James' team also provides capital markets, treasury management/deposit solutions to their commercial real estate clients.

Prior to moving to Seattle, James started as an analyst in Denver for U.S. Bank and became a top performing Relationship Manager on the West Coast having closed over \$740 million of new loans during a 5 year period. He is a two-time "Vanguard" award winner which recognizes top loan and revenue production among the national U.S. Bank Commercial Real Estate footprint. In Summer 2019, James was named "CRE Banker of the Year" by the Puget Sound Business Journal.

James received a bachelor's degree in Business Administration and M.B.A. in Finance from University of Colorado. James sits on the International Advisory Board for the University of Colorado Real Estate Center, is a member of the Board of Directors for Communities in School of Washington and is on the Finance Committee at his local church.



## Larry Preble

Of Counsel – Holland & Hart LLP

[linkedin.com/in/laurence-preble-2493401b](https://www.linkedin.com/in/laurence-preble-2493401b)

Laurence G. Preble is Of Counsel with Holland & Hart in Boulder, Colorado. Holland & Hart is a full-service law firm with more than 450 lawyers with offices in the Denver metropolitan area and throughout the Mountain West, Alaska and Washington, D.C. Mr. Preble has more than 50 years of real estate experience, both as a lawyer and as a real estate executive. He advises clients with respect to the acquisition, development, financing, operation, leasing, management and disposition of real estate assets, including office, retail, industrial and mixed-use properties. His clients include developers, investors, lenders, investment banks, landlords, tenants and other parties to complex real estate transactions. He has significant experience in public/private partnerships relating to the development of stadiums, aquariums, research parks, healthcare facilities and other projects for public and private entities.

Prior to joining Holland & Hart, Mr. Preble was the senior real estate partner at O'Melveny & Myers, a national and international law firm based in Los Angeles. At O'Melveny, Mr. Preble served as the Chair of its 70-lawyer Real Estate Department and as a member of its management committee. He also served as Vice President and Director of Development

for KUD International LLC, a wholly owned subsidiary of Kajima Corporation, the giant construction and development firm based in Japan. He is admitted to the bar of the states of Colorado, California, New York and the District of Columbia. He has served in leadership positions in many legal and professional associations. He is a frequent lecturer and author on the real estate issues and has been appointed as Adjunct Professor of Law at Loyola Law School in Los Angeles and Fordham University School of Law in New York. He has been elected as a fellow in the American College of Real Estate Lawyers and is the past Chair of the Anglo-American Real Property Institute. He is a member of the Urban Land Institute and its Public/Private Partnership Council.

Mr. Preble is a graduate of the Colorado School of Mines with a degree in Petroleum Refining Engineering and currently serves on the Board of Governors of the Colorado School of Mines Foundation. He also received a law degree from Loyola University School of Law in Los Angeles. Mr. Preble has been active in many civic and community organizations. He resides in Boulder, Colorado.



## Dan Prosky

President and Chief Executive Director – American Healthcare REIT

[linkedin.com/in/danny-prosky-b119341](https://www.linkedin.com/in/danny-prosky-b119341)

Danny Prosky serves as the president and chief executive officer of American Healthcare REIT, Inc., as well as a member of its board of directors. He previously served as the president, chief operating officer and director of Griffin-American Healthcare REIT III and Griffin-American Healthcare REIT IV, and was a founder of American Healthcare Investors (“AHI”), the sponsor of both REITs.

American Healthcare REIT was formed of the merger between the two Griffin-American Healthcare REITs and the acquisition of AHI, which was the largest privately held healthcare real estate investment firm globally prior to the tri-party transaction that was consummated in October 2021.

Prosky previously served as president and chief operating officer of Griffin-American Healthcare REIT II, which merged in December 2014 with NorthStar Realty Finance Corp. (NYSE: NRF), now known as DigitalBridge

(NYSE: DBRG) in a transaction valued at approximately \$4 billion.

Prosky has spent more than 25 years of his professional career in the specialized field of healthcare real estate investment, where he has been responsible for more than \$10 billion in transactions.

Prior to launching Griffin-American Healthcare REIT II in 2009 (then known as Grubb & Ellis Healthcare REIT II), Prosky served as executive vice president of Grubb & Ellis’ first healthcare REIT, now known as Healthcare Trust of America (NYSE: HTA), directly overseeing more than \$1.5 billion in acquisitions for the company.

Previously, Prosky served in a variety of senior positions for 14 years with two publicly traded healthcare REITs, American Health Properties and HCP, now known as Healthpeak Properties (NYSE: PEAK), which acquired American Health Properties in 1999.





## Brad Rable

Principal – Bison Partners LLC

[linkedin.com/in/rablebrad](https://www.linkedin.com/in/rablebrad)

In 2021 Brad Rable formed BISON Partners. BISON is a real estate investment operating company. BISON targets retail properties in the southwestern US, including but not limited to covered land play opportunities, daily necessity-anchored properties, single-tenant retail development, and multi-tenant experiential retail projects. BISON projects range in size from private capital to institutional equity. Combined, BISON principals have more than 65 years of property investment and development experience totaling greater than \$10 billion in value.

From 2016 to 2021, Brad was SVP, Director of Investments for Paragon Commercial Group, responsible for acquisitions and development execution. Brad's primary responsibilities included identifying retail investment opportunities for both private capital investment as well as for the Canyon Catalyst Fund, a joint venture with the California Public Employee's Retirement System (CalPERS) to deploy \$1 billion of equity into urban markets throughout California, Oregon, Washington and Arizona. In addition to Brad's deal sourcing and structuring responsibilities, Brad was responsible for lease negotiations, development execution, underwriting, entitlements and asset management.

Prior to joining Paragon, Brad led the execution of retail investment sale transactions with CBRE's National Retail Investment Group-West, specializing in all retail product types, including ground-up development and joint venture partnerships. During Brad's three years at CBRE, the NRIW-West team became CBRE's top retail investment team in the country, transacting more than 120 properties for nearly \$3 billion in value.

Prior to CBRE Brad spent seven years (2006 – 2013) at Evergreen, a private, fully diversified real estate development company specializing in retail and multi-family development, leasing, asset and property management. Brad's responsibilities included underwriting and investment analysis, strategic relationships, and sourcing debt and equity for new development projects. As Senior Development Manager, Brad led retail development projects from due diligence through underwriting, entitlements, design, and construction.

Prior to Evergreen, Brad was Manager at the Development Planning & Financing Group, Inc., a real estate finance consulting firm, where he led the implementation of \$150M of land secured financing.

Brad earned his Master of Real Estate Development (MRED) from the University of Southern California, Price School, his Master of Business Administration (MBA) from Arizona State University's W.P. Carey School of Business, and his Bachelor of Science, Finance, from the University of Colorado, Leeds School of Business.

Brad is a US Green Building Council certified LEED Accredited Professional and active member of both ICSC and the Urban Land Institute (Small Scale Development Product Council).

Brad is married to his wife Hayley and they have two children, Hendrix (5) and Harper (4). The Rable family resides in Manhattan Beach, CA. Brad enjoys distance running, surfing, snowboarding, and hiking.



## Jon Ratner

### Co-Founder and CEO – The Max Collaborative

[linkedin.com/in/jon-ratner-122332167](https://www.linkedin.com/in/jon-ratner-122332167)

Jon Ratner is co-founder and CEO of The Max Collaborative. The Max Collaborative is a multidisciplinary real estate company owned and operated by members of the Ratner family, founders of Forest City Enterprises, a 100-year-old, publicly traded real estate company which they sold to Brookfield in 2018. From 2002 to 2018, Jon worked at Forest City Enterprises, a national leader in developing large scale, mixed use, public-private real estate throughout the United States. Jon began his career at Forest City working on the transformative Stapleton project in Denver, CO and throughout his tenure there was involved in every aspect of the business; from site acquisition and entitlement, to design, development, acquisition and asset management, finance, and complex deal structuring on both the capital and partnership side. Underlying all of this experience is Jon's commitment to delivering on the promise of the triple bottom line: People, Planet and Prosperity. From 2005 – 2015, Jon served as Forest City's Vice President of Sustainability, one of the first C-Suite Sustainability Executives

of a public company in the country, and the first for a public real estate company. Jon received numerous awards for his role in leading sustainable real estate practices and spoke frequently to national audiences as the trend emerged throughout the industry and beyond. A member of the CU Real Estate Center International Advisory Board, Jon has served throughout his career with organizations such as: The Humane Society of the United States, The Corporate Sustainability Network, Entrepreneurs for Sustainability, Cleveland Neighborhood Progress, Arts Cleveland, Cleveland Metroparks, The Great Lakes Science Center, ORLO, ULI (Local, State and National Boards and Committees), ICSC (Local, State and National Boards and Committees), and USGBC (Local, State and National Boards and Committees). Jon and his wife, Margaret (Miller), are both graduates of the University of Colorado Boulder and currently live in Shaker Heights, OH along with their three daughters and an evolving menagerie of pets.



## Erich Sengelmann

Managing Director – JLL

[linkedin.com/in/erichsengelmann](https://www.linkedin.com/in/erichsengelmann)

Erich specializes in tenant representation and is based in Silicon Valley. While he works with clients in a broad range of industries, he has extensive experience representing technology companies, from start-ups to major corporations. In this regard, Erich has completed transactions and occupancy solutions including leases and purchase acquisitions, dispositions and consolidations, specialized facilities, and headquarters and campus developments.

### Experience

Prior to joining JLL, Erich was a Senior Vice President at Colliers International specializing in office leasing.

### Notable transactions

- Lab126 – 639,000 SF – Sunnyvale, CA
- SanDisk – 600,000 SF – Milpitas, CA
- Sun Microsystems – 535, 000 SF – San Francisco, CA
- Microsoft – 515,750 SF – Mountain View, CA
- Cisco – 415,000 SF – Milpitas, CA

- Zappos – 300,000 SF – Las Vegas, NV
- Logitech – 263,000 SF – Newark, CA
- EFI – 175,000 – Fremont, CA
- Kabam – 70,000 SF – San Francisco, CA
- Cisco – 100 acre land disposition – San Jose, CA
- Sunrun – 50,000 SF – San Francisco, CA
- Coursera – 46,000 SF – Mountain View, CA

### Education and affiliations

Erich holds a BA in International Affairs from the University of Colorado, Boulder and a Master of Arts in International Relations from the London School of Economics.

Erich is an active participant and speaker for Corenet, NAIOP and AFIRE, and a past member of the Board of Trustees for The Carey School. As a senior member of The Guardsmen, Erich helps to raise funds to serve the needs of underprivileged children in the Bay Area.



## Noah Shore

Managing Director – Fortress Investment Group LLC

[linkedin.com/in/noah-shore-3a456](https://www.linkedin.com/in/noah-shore-3a456)

Noah Shore is a Managing Director in the firm's Los Angeles office. Mr. Shore is responsible for sourcing and executing real estate debt and equity transactions, as well as overseeing the Fund's retail real estate investments. Mr. Shore has spent 19 years of his career focused on commercial real estate with a primary focus on the shopping center industry.

Prior to joining Fortress, Mr. Shore was a Vice President at The Taubman Company where he spent nine years working in all aspects of real estate acquisitions and development,

focused on enhancing existing value, as well as unlocking and/or creating new value. During his tenure at Taubman, Mr. Shore worked on the development and leasing of over 10 million square feet of new shopping centers with a combined cost of over \$2 billion.

Mr. Shore is a full member of the Urban Land Institute and on the National Advisory Board for the Real Estate Center at the University of Colorado. Mr. Shore received a B.S. in Finance from the University of Colorado at Boulder.



### **David Sonnenblick**

Co-Founder and Principal – Sonnenblick-Eichner Company

[linkedin.com/in/david-sonnenblick-b0529a57](https://www.linkedin.com/in/david-sonnenblick-b0529a57)

Mr. Sonnenblick is a Co-Founder and Principal of Sonnenblick- Eichner Company. Prior to forming Sonnenblick-Eichner Company, Mr. Sonnenblick was a major shareholder and managing partner of Sonnenblick-Goldman Company, a national real estate advisory firm. Throughout Mr. Sonnenblick's career, he has been active in the origination of real estate equity and debt transactions, for all product types of real estate. Mr. Sonnenblick has closed in excess of \$15 billion of real estate transactions on behalf of his clients, and he continues to focus his efforts on seeking new and innovative capital sources for real estate transactions.

Mr. Sonnenblick attended the University of Denver where he was an honor student and completed his studies at the University of Colorado where he received a Bachelor of Arts degree in Economics in 1982. He is a California licensed real estate broker and a frequently sought speaker at real estate seminars and conferences. Mr. Sonnenblick is a Governor of the Urban Land Institute, a member of the International Council of Shopping Centers, and a member of the International Advisory Board of the University of Colorado Real Estate Center. Mr. Sonnenblick's philanthropic activities include being a trustee of National Jewish Health in Denver, Colorado.



### **Ann Sperling**

Retired – Trammell Crow Company

[linkedin.com/in/ann-sperling-9101b425](https://www.linkedin.com/in/ann-sperling-9101b425)

Ann Sperling recently retired after serving in numerous leadership roles in private and public real estate companies as well as a principal investor and developer of commercial property assets. Ann currently serves as Senior Director in the Denver office of Trammell Crow Company, a wholly owned subsidiary of CBRE (NYSE:CBRE), focusing on sourcing, capitalization and development of office, industrial, and mixed use projects. This is her second round at Trammell Crow Company having previously spent twenty-five years at the company ending with her role as Senior Managing Director and Area Director for the Rocky Mountain region, and as a member of the Operating Committee of the firm. She continued her career, first as the lead operating executive and Managing Director of Catellus, a mixed use and land development firm then owned by ProLogis (NYSE:PLD)

and subsequently as Chief Operating Officer, Americas and then President, Markets West, at Jones Lang LaSalle (NYSE: JLL).

She is a leader in a many industry organizations, acting as Assistant Chairman of her ULI council, member of the University of Colorado National Advisory Board to the Real Estate Center, and was formerly on the regional boards of NAIOP and ICSC. Ann is active in the civic activities, serving on the Board of Advisors of Tufts University School of Arts and Sciences, as prior Treasurer and Chair of the Finance Committee of the Colorado Children's Hospital, Gates Center for Regenerative Medicine Board of Advisors and previously was an officer of the Colorado Outward Bound School Board of Trustees.

Ann has a Bachelor of Science from Tufts University and an MBA from Harvard University.



### Kim Sperry

Managing Director, Development – RangeWater Real Estate

[linkedin.com/in/kimberly-sperry-6a5783a](https://www.linkedin.com/in/kimberly-sperry-6a5783a)

Kimberly Sperry is a Managing Director at RangeWater Real Estate and is the regional partner for Colorado and Arizona where she is responsible for sourcing and managing development & acquisition opportunities.

Prior to RangeWater, she spent 20 years at Amstar Group where she led a U.S. investment unit and was responsible for sourcing new investments across all platforms in multiple geographies. Her responsibilities included acquisitions, joint venture structuring, construction and development oversight, asset management, and dispositions. Her portfolio included multifamily, industrial, hotel, and office properties. She also served on Amstar's Investment Committee. Prior to joining Amstar in 1998, she was a Vice President with the real estate workout division of First Interstate Bancorp.

Kim Sperry serves on the ULI Platinum Multifamily Product Council, is co-chair of the Colorado Multifamily Product Council, serves on the International Advisory Board for the University of Colorado Real Estate Center, and is a member of National Multifamily Housing Council and the Downtown Denver Partnership.

Kim holds a Master's degree in Real Estate and Construction Management from the University of Denver and a Bachelor of Arts degree from the University of Colorado where she majored in Finance. She also holds the CCIM designation. Kim lives in Denver with her husband and three kids and enjoys skiing, running, hiking and tennis.



### Colton Sudberry

President – Sudberry Properties

[linkedin.com/in/colton-sudberry-89503237](https://www.linkedin.com/in/colton-sudberry-89503237)

As President and CEO, Colton has maintained the company's strategic direction focusing on mixed-use and town center developments with an emphasis on urban in-fill and master planned communities.

Sudberry is active in the company's pursuit of entitlements and financing of particularly complex and challenging development opportunities throughout San Diego County, Riverside County, Los Angeles and Nevada. The firms' major projects under development include the award-winning 235-acre master-planned community of Civita in San Diego's Mission Valley, the 465-acre El Corazon mixed-use community and SoCal Sports Complex in Oceanside, and the 850,000-square-foot Watermark mixed-use project in San Diego's Scripps Ranch.

Prior to joining the firm in 1997, Sudberry was a leasing agent for Corti Gilchrist Partnership and CBRE. Sudberry has a master's degree of Real Estate Development from the University of Southern California and dual bachelor's degrees in International Business and Marketing from the University of Colorado, Boulder. At UC Boulder, Colton was a member of the 1990 National Champion, Big 8 Champion, and Orange Bowl Champion football team. Sudberry is a member of the International Council of Shopping Centers and Urban Land Institute. He is also a member and former member of the board of directors of NAIOP San Diego. He serves as a board member of the USC Lusk Center for Real Estate, the National Advisory Board of the University of Colorado Real Estate Center, the San Diego City College Foundation and Santa Fe Christian Schools.





## Case Swenson

President – Swenson Builders

[linkedin.com/in/case-swenson-728023174](https://www.linkedin.com/in/case-swenson-728023174)

Prior to joining SWENSON in 2013, Case managed his own construction company, Swenson Development & Construction (SDC) for over two decades. Throughout his career, Case has successfully managed the construction of all building types, including residential, commercial, educational, financial projects and multiple public works jobs. As president of SWENSON, Case is responsible for the operations as well as project development and construction, real estate development, property management and

accounting. He provides executive support throughout the life cycle of each project from contract negotiations, pre-construction planning and design with clients and project team to construction feasibility, monitoring cost and schedule through the final stage of project completion. He graduated from the University of Colorado and is an active member of various community organizations such as San Jose/Silicon Valley Chamber of Commerce, First Tee of San Jose and is chairman of the Metro A Trust.



## Bruce Tabb

President – Environmental Development

Bruce Tabb is a founder and managing member for Inspire Development. Bruce is also President of Environmental Development, a real estate development firm with holdings throughout the western United States. A graduate of the University of Colorado with a degree in finance and real estate, Mr. Tabb earned his Juris Doctor from Pepperdine University School of Law.

In 1980, after practicing real estate law for a number of developers in Denver, Colorado, Mr. Tabb accepted a position with LaSalle Partners, Inc., a full-service real estate company based in Denver. During his tenure at LaSalle, he was involved in the development of over two million square feet of office space and the purchase and financing of an additional one million square feet.

In January 1986, Mr. Tabb formed Environmental Development and moved to San Diego to develop Symphony Towers, a 1.2 million square foot mixed-use development, in partnership with the Charlton Raynd Company. In 1988, Environmental Development began acquiring and entitling raw land for commercial, industrial and residential development. Since that time, Mr. Tabb and related entities have acquired or developed real estate projects throughout California, Colorado, Arizona, and Texas.

Mr. Tabb is a member of the State Bar of Colorado, the State Bar of California, the Building Industry Association of San Diego County and the Urban Land Institute. In addition, Mr. Tabb is on the Board of the University of Colorado School of Real Estate and is a past Board member of the Building Industry Association of San Diego County



### Phil Welch

#### Chairman & Co-Founder – Sandhurst Apartment Management

Philip Welch is a Chairman and Co-founder of Sandhurst Apartment Management (“SAM”) formerly known as Somerset Apartment Management. SAM is headquartered in Charlotte, NC and currently owns & manages 12,000+ multi-family units primarily in the Southeastern U.S. He has more than 30 years of experience in commercial real estate and has been involved in over \$5B of CRE transactions. Mr. Welch is involved in all aspects of SAM’s operations including acquisitions & dispositions, debt & equity financing and portfolio management. Prior to founding SAM, Mr. Welch was a co-founder

of Somerset Partners in New York, a Vice President in the Princeton (NJ) office of LCOR and an associate in real estate finance at Donaldson, Lufkin & Jenrette. Mr. Welch is a member of the International Advisory Board of the Real Estate Center in the Leeds Business School at the University of Colorado Boulder. He is also involved in many charities including the Salvation Army, American Cancer Society and the YMCA. Mr. Welch holds a B.S. in Business Administration from the University of Colorado and an MBA from the Wharton School of the University of Pennsylvania.



### Cooper Williams

#### Producer & President – Essex Financial Group

[linkedin.com/in/cooper-williams-6503553](https://www.linkedin.com/in/cooper-williams-6503553)

Cooper is President of Essex Financial Group, the largest privately-owned commercial mortgage banking firm in Colorado. Cooper’s responsibilities for the company include sourcing new debt and equity opportunities, building borrower and lender relationships, and helping with the day-to-day management and strategic planning of the firm. Cooper has 12 years of experience in commercial mortgage banking and has originated over \$2 billion in first mortgage debt.

Prior to joining Essex, Cooper worked in various project management positions for

K. Hovnanian Homes in Southern California where he was responsible for managing the development, construction, marketing, and sales process for several residential communities in San Diego and Bakersfield, CA. Cooper holds an MBA from the University of Colorado and an undergraduate degree in business administration and real estate finance from the University of Southern California. Cooper is a proud Colorado native, supporter of the CU Real Estate Center, and active member in NAIOP Colorado.



## Gregg Wolpert

Co-President – Stahl Real Estate Company

[linkedin.com/in/gregg-wolpert-6425a122](https://www.linkedin.com/in/gregg-wolpert-6425a122)

Gregg Wolpert is Co-President of The Stahl Organization [“Stahl”], a privately held New York based real estate investment, construction, and banking company. Stahl owns more than 6 million square feet of office and retail space, 3,000 residential units, and the 82 branch, \$16 billion Apple Bank for Savings. In addition, Stahl owns Cauldwell Wingate Construction Company, Manhattan Athletic Club, The Baseball Center NYC, (co-owns) the Lunt-Fontanne Broadway Theatre, and more than 40 Private Equity and Hedge Fund investment positions. Mr. Wolpert’s experience includes negotiating acquisitions, leases, and financing, planning, and overseeing large ground-up construction and renovation projects, approving all real estate and CMBS lending activities at Apple Bank, and placing private investments. Prior to joining Stahl in 1989, Mr. Wolpert was a Vice President for a commercial real estate company (now part of the Colliers network) where he pioneered the use of computers to analyze complicated management, leasing, and acquisition issues. He started his business career in 1977 as an auditor for the NYC Comptroller’s Office auditing third party management of distressed and foreclosed properties.

### **Educational Background**

Mr. Wolpert graduated from DeWitt Clinton High School in the Bronx. He holds a Bachelor of Science degree in accounting from the University of Colorado. He also holds

diplomas in both Real Estate Appraisal, and Construction Management from New York University.

### **Boards and Affiliations**

- Apple Bank for Savings: Executive Committee (Co-Chairman), Operations & Technology Committee (Chairman), Real Estate Loan Committee (Chairman), Investment Committee, Risk Committee, Human Resources Committee (Co-Chairman)
- SGI-USA (a lay Buddhist Organization): Board Member, Endowment Investment Committee (Chairman), Real Estate Committee
- Downtown Brooklyn Partnership: Board Member
- Apollo Theatre (New York): Real Estate Advisory Committee
- University of Colorado, Leeds School of Business: National Real Estate Advisory Board Member
- Condominium Association Boards: Currently President of 2 Boards, and past President of 4 other residential, commercial, and mixed use condominium Boards

In addition, Mr. Wolpert is an officer of more than 70 Stahl affiliated LLC’s, and an advisor to several multi-generational families with significant local real estate holdings.



## Chris Woodruff

President – The Cotton Companies

[linkedin.com/in/christopherwoodruff](https://www.linkedin.com/in/christopherwoodruff)

With 20+ years of real estate experience, Chris has worked in every facet of both residential and commercial real estate- from property management and marketing to business development, investment, and asset acquisition. Development isn't just a profession for Chris... it's in his blood – literally. His ancestors arrived in Columbus in the late 1840s and have longstanding real estate development and entrepreneurial roots that reflect a love and commitment to the community. To date, his cumulative development, construction, management, sales, leasing, investment is associated with over \$175 million in developmental investments in the Columbus, Georgia region.

Chris is a developer, an entrepreneur, and a community advocate. He has made a substantial impact in his hometown and region through development and community service and has been recognized as the 2017 Greater

Columbus Georgia Chamber of Commerce Entrepreneur of the Year, the 2014 Columbus Georgia Chamber of Commerce J.R. Allen Young Person of the Year Award and was awarded the 2013 Mayoral Service Award for Columbus, Georgia. In 2014, Christopher was also recognized by *Georgia Trend Magazine* as the "Top 40 Under 40" – an award given to those recognized in the state's business community as the best and brightest under the age of Forty.

Chris has a Bachelor of Arts from the University of Colorado-Boulder, Master in Real Estate Development from Auburn University, Master of Business Administration with an emphasis on Entrepreneurship and Innovation from Clemson University. He is a licensed Georgia Real Estate Sales Person and holds the Commercial Real Estate Industry's coveted designation as a CCIM Member



# Colorado's Leader in Commercial Title and Closing Services

*Why should you trust Land Title with your largest, most complex and most important commercial real estate transactions?*

- ✓ With more than 50 professionals, we have Colorado's largest team of title, closing and sales people dedicated to the commercial real estate market.
- ✓ We have more than 50 years of involvement in Colorado's largest and most well-known commercial transactions.
- ✓ We are independent and locally owned giving us the ability to choose among the top national underwriters (Old Republic, Chicago Title, First American) to ensure the best coverage and pricing for our customers.
- ✓ Land Title is the commercial market share leader in both transactional and dollar volumes for all of Colorado in each of the last 10 years.
- ✓ Our team employs industry-leading, proprietary technology and software applications to protect data and funds and to provide streamlined access to transactional documents and information.

Learn more at [ltgc.com/commercial](http://ltgc.com/commercial).

## COMMERCIAL BANKING WITH FEWER STEPS TO YES? DONE DEAL.

A deal with Academy Bank includes:

- ▶ Simplified application process
- ▶ Straightforward decision-making and closing processes
- ▶ Competitive financing structures
- ▶ Flexible prepayment options
- ▶ Access to key decision-makers

Subject to credit approval.



ACADEMYBANK

Contact us today!

**RICHARD MORGAN**

SVP Colorado

Commercial Banking - CRE  
[rmorgan@academybank.com](mailto:rmorgan@academybank.com)  
303.531.1188

**BRET DUSTON**

Managing Director -

Colorado Commercial Banking  
[bduston@academybank.com](mailto:bduston@academybank.com)  
303.222.9275

[academybank.com](http://academybank.com)





---

## International Advisory Board - VIPs

---



**John E. Freyer, Sr.**

Chairman of the Board  
Land Title Guarantee  
Company



**Cal Fulenwider III**

Chairman of the Board  
and CEO  
L.C. Fulenwider, Inc.



**Ken Gillis**

Retired Founder and Principal  
Centennial Realty Advisors



**Mark Goldberg**

President  
Goldberg Properties



**Buz Koelbel**

President and CEO  
Koelbel and Company



**V. Michael Komppa**

President  
Corum Real Estate Group

---

## International Advisory Board - VIPs

---



**William J. Mark, Jr.**

President and CEO  
American Real Estate  
Advisors, LLC



**Randy Nichols**

President and Founder  
Nichols Partnership



**Bill Reynolds**

Founder  
W.W. Reynolds Companies



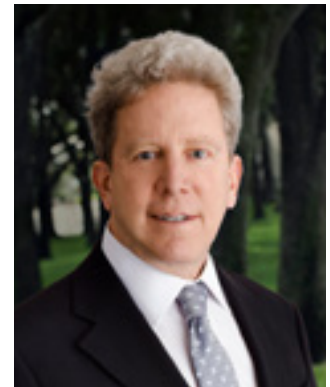
**J. Jeffrey Riggs**

Founder and Chairman  
Essex Financial Group



**Jeffrey S. Robinson**

Managing Partner  
Hampton Partners



**Charlie Baughn**

Retired Senior Managing  
Director and CFO  
Hines

---

## MS Graduate Students, Class of 2022

---



### Victoria Felton

Victoria.Felton@colorado.edu

Victoria Felton is a passionate, self-driven MSRE student pursuing her interests in Real Estate at the Leeds School of Business. Post-graduation, she plans to work in commercial real estate (acquisitions or development).

Before attending graduate school, Victoria graduated from the University of Colorado with a B.A. in Communication and a double business minor in Innovation and Real Estate.

Her work experience was as an account manager at Gusto, a payroll and HR platform made for small businesses. She is an independent problem solver, and quick learner who enjoys working with people and on teams. In her free time, Victoria enjoys sunshine, podcasts, her dog, mental and physical health, traveling, and family.



### Harry Green

Harry.Green-1@colorado.edu

Harry Green is a 2022 Master's in Real Estate candidate at the Leeds School of Business, University of Colorado Boulder. Harry has five years of underwriting and lending experience across all real estate asset types and is looking to transition into an acquisitions role. He has underwritten, marketed, and assisted in the closing process of over \$1 billion in loan originations during his time in commercial banking and mortgage banking. He also has experience in portfolio management, helping to manage a \$600 million loan portfolio for

a regional commercial bank. Harry enjoys the deal process and would like to transition from the debt to the equity side of the business. Harry is detail-oriented and a skilled communicator with a passion for the built environment and relationship building. He is a member of NAIOP Colorado and is participating in the NAIOP Rocky Mountain Real Estate challenge this spring. Outside of work, you can find Harry skiing, fly fishing, traveling, or going to see live music.



### Gabriella Haloute

Gabriella.Haloute@colorado.edu

Gabriella Haloute is a 2021 Masters in Real Estate candidate at the Leeds School of Business, University of Colorado, Boulder. Prior to beginning her master's program, Gabriella worked as an Assistant Marketing Manager at John Dickinson and Co. Ltd. She assisted in leading their marketing team to achieve the company's ambitious sales goals through extensive market research and tactics. During her time at John Dickinson, her passion for Real Estate began to flourish and led Gabriella to invest some time into the company's Real Estate wing, assisting the development team

in building the company's very first multi-family residential unit. Gabriella decided to formalize this peaked interest with the help of the MSRE program. Gabriella's career goals involve getting valuable experience in valuation/acquisitions and ultimately, development. She received her undergraduate degree in International Business at St. Edward's University in Austin, Texas. During this time, she enjoyed exploring the city and diving into Austin's deep cultural roots. During her free time in Colorado, she enjoys hiking and being outdoors as much as possible.



## Connor Jones

Connor.Jones@colorado.edu

Connor Jones is currently a 2022 Masters of Science in Real Estate candidate at The University of Colorado Boulder. Before beginning his Master's program Connor graduated from CU Boulder in 2021 with a Bachelor's degree in Business with a double emphasis in finance and real estate. Through his undergraduate degree work, his multiple internships and his Master's degree, he has built strong financial modeling skills in Excel and familiarity with R Studio. Connor recently joined Beta Gamma Sigma which is an academic honors society for the top performing business school students worldwide. He

has had a long-lasting passion for real estate, which was further cultivated by his Internship at the prominent Southern California developer, Lab Holding LLC. He has always been an original thinker and has an ability to see worth where others might not. He is an exceptional multitasker and has no problem juggling multiple projects at once. Connor has excelled at team-based projects both in his Master's program and through his internships. After graduation Connor plans to work as a high-volume financial analyst for a real estate company. In his free time Connor is an avid snowboarder, surfer, and basketball player.



## Travis Leahy

Travis.Leahy@colorado.edu

Travis Leahy is a candidate at the Leeds School of business. He completed his undergraduate degree at Leeds as well, in both real estate and finance.

For the last five years, he has been running his own photography business- primarily focused within the real estate industry-utilizing drones, Matterport technology, and traditional cameras for a variety of commercial applications.



## Jon Lencki

Jonathan.Lencki@colorado.edu

Jon Lencki is a 2022 MS Real Estate candidate at the University of Colorado, Boulder Leeds School of Business. Jon has over two and a half years of real estate experience working at one of the most prominent and well-funded prop tech companies in the U.S, Mynd. In this position, he has completed market analysis and sales enablement for real estate investors in 23 markets throughout the U.S. Additionally, Jon has completed expansive extracurricular work focusing on real estate financial modeling across all asset types focusing

on acquisition and development modeling, partnership waterfalls, and debt modeling among other topics. He is actively seeking new opportunities in the real estate industry and desires to begin his career in Colorado. Jon holds an undergraduate bachelor's degree from the University of Colorado, Boulder and will complete his Masters degree in real estate in the Spring of 2022. Outside of work he enjoys spending time with friends and family, skiing, reading, and traveling.





## Jerry Loberger

Jerry.Loberger@colorado.edu

Jerry Loberger is a 2022 Master's in Real Estate candidate at the Leeds School of Business, University of Colorado Boulder. Prior to beginning his master's program, Jerry worked as a Leasing Specialist for a vertically integrated property management company based out of Oregon, WI. He separately leased up two different properties while managing phase I of the project and got to know coworkers in the company from his in-house architects, developers, and construction workers. During his time in the property

management, Jerry's passion for real estate quickly grew and is ultimately what he wants his career to revolve around. With his property management knowledge, he is wanting to get into Multifamily Development. He is a creative thinker, organized and a natural leader who enjoys working in a team. Jerry received his undergraduate degree in Communication and a minor in Business Administrations from the University of Arizona. During his free time, Jerry enjoys playing hockey, hiking, skiing, and playing cornhole with his friends.

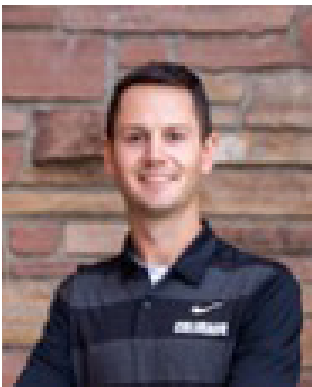


## Cole Meleyco

Cole.Meleyco@colorado.edu

Cole Meleyco is a 2022 Master of Real Estate candidate at the Leeds School of Business of CU-Boulder who obtained two bachelor's degrees in operations management and sustainable development from CU-Boulder in 2013. Cole has been involved in the real estate industry since 2011 and has over seven years experience as a project manager for a real estate development consulting firm. He has guided private developers, municipalities, and non-profit organizations through strategic and complex real estate developments. Cole has orchestrated over 75 entitlement projects of various use types and scales while collaborating with architects, engineers, and

municipal decision makers. His skills include strong management, the ability to digest evolving political policies, and the capability of navigating the municipal development approval process. Cole is CAPM certified through the Project Management Institute. His strong organizational and communication skills have ensured his past clients feel well informed when making long-term decisions. He enjoys researching properties, conducting site selection studies, and performing development yield analysis. Cole is an avid mountain biker and skier who can often be found in the mountains.



## Zac Roueche

Zachary.Roueche@colorado.edu

Zac Roueche is a 2022 Master of Science in Real Estate candidate at the Leeds School of Business. Prior to beginning his master's program, Zac worked (and currently works part-time) as a Project Engineer for an architectural engineering consulting firm based in Golden, CO. He managed the electrical engineering design on a wide spectrum of project types from high-rise to industrial to retail, and worked

with teams of real estate stakeholders such as architects, developers, and contractors across the US. Zac is driven to get a job in commercial real estate development or investments, marrying his passion for real estate and interest in business. During his free time, he enjoys fly fishing, mountain biking, and volunteering within his community.





## Srabonti Roy

Srabonti.Roy@colorado.edu

Srabonti Roy is a 2021 MS Real Estate candidate at the University of Colorado, Boulder Leeds School of Business. Srabonti has five years of Accounts Management experience working on the accounts and finances of a boutique export-import firm in Dhaka, Bangladesh, and was also instrumental in developing and maintaining client relationships. In this same position, she was responsible for the financial analysis of the company portfolio and financial statements to enable decision-making by upper-level management. Srabonti is very active in ESG research and her accounting skill set would help a firm align the ESG goals of its real estate holdings/investment portfolio with the required robust accounting standards. Srabonti is looking forward to utilizing her

accounting skillset, coupled with her MBA and MSRE degrees to embark on the next phase of her career in real estate.

Srabonti holds her undergraduate bachelor's degree from the Bangalore University of Bangalore, India with an emphasis in finance. She was in the top 5% of her cohort with a merit scholarship, led international cultural organizations, and represented the university in prestigious internships. Srabonti also has an MBA degree from the North South University of Dhaka Bangladesh with a concentration in Finance and obtained a scholarship via waiver for 6 core MBA courses. Outside of work and studies she enjoys spending time with friends and family, singing, reading, and traveling.



## Alex Rugoff

Alexander.Rugoff@colorado.edu

Alex Rugoff is a 2022 Master's in Real Estate (MSRE) candidate at CU-Boulder's Leeds School of Business.

Prior to enrolling in the MSRE program, Alex served as the lead economic development official for the City of Durango. In that role, Alex created the City's Urban Renewal Authority and negotiated Tax Increment Financing (TIF) agreements to help spur affordable housing and commercial development. Alex also led marketing efforts, published an Opportunity Zones prospectus, and met with statewide leaders to attract developers and entrepreneurs to Durango. These efforts led Alex to be named Rookie of the Year by the

Economic Development Council of Colorado, as well as receive the Governor's Award for Partnership of the Year for the Midtown Urban Renewal Development Plan. Alex's work facilitating public-private partnerships led him to pursue a career in real estate development. Alex is actively seeking a role as a financial analyst or project manager for a real estate firm in the Denver area. Alex received an undergraduate degree from CU-Boulder in 2015 and spent three years working as an economic policy aide for Senator Jon Tester (MT) before moving to Durango. In his free time, Alex enjoys fly fishing, skiing, golfing, and hiking with his dog.



### Heather Simms

Heather.Simms@colorado.edu

Heather Simms is a 2022 Master of Science in Real Estate candidate at the Leeds School of Business and earned a Bachelor of Science in Finance from Arizona State University in 1998. Her professional work is strongly rooted in entrepreneurialism, analysis and design. Having successfully owned two businesses, created elevated spaces that brought immense joy to home owners, evaluated multi-family properties, and then witnessed the excitement of development, Heather chose to modify her professional trajectory and better learn

how to acquire and build income-producing properties. Wanting to scale her efforts and gain greater industry knowledge, she enrolled in the University of Colorado, Boulder this past Fall. It is easy to see her passion lies at the intersection of a well-designed developments and the appreciation of its wealth-building opportunities. When she isn't thinking about what to turn a vacant plot of land into, or how to improve an older building, Heather enjoys playing tennis and spending time with her husband, two teenagers and dogs.



### Max Simpson

Maxwell.Simpson@colorado.edu

Max Simpson is a 2022 MS Real Estate candidate at the University of Colorado, Leeds School of Business. He has internship experience working for a family real estate development and asset management company in northern Virginia. Max also completed a bachelor's degree in Environmental Design in 2021 at the University of Colorado, where he specialized in Architecture. Max is passionate about architecture, development, and real estate finance. Additionally, he is interested in building technology and sustainable development. He is actively seeking roles for a development associate or financial

analyst in the Denver market. Throughout his undergraduate and graduate studies, Max has developed a strong versatility of knowledge. Max's undergraduate studies included design and construction practices, BIM (building information modeling), architectural drafting and rendering, site analysis, building codes and zoning, sustainable building rating systems and graphic design. Max's graduate studies have included financial analysis and modeling, real estate economics, land use policy, real estate technology, and real estate investments and risk management. In his free time, Max enjoys playing Ice Hockey and fishing.



### Ryan Wafer

Ryan.Wafer@colorado.edu

Ryan Wafer is a 2022 Master's in Real Estate candidate at the Leeds School of Business. Before beginning his master's program, Ryan graduated from the University of Colorado Boulder in 2021 with a B.S. in Strategic Advertising and a minor in Business with an emphasis in Real Estate and Financial Analytics.

Post-graduation, he plans to work as a financial analyst in commercial real estate. His work experience consists of a Brokerage

Intern at Newmark, where he assisted a team of industrial brokers with prospecting and showcasing properties. Outside of his internship, he provided clients with aerial drone tours to better market commercial buildings. He has gained significant familiarity with the Denver real estate market. Additionally, Ryan has completed extensive extracurricular financial modeling work across various asset types. He is a self-starter who is confident in his ability to provide value to others. In his free time, Ryan enjoys skiing, golfing, and traveling.



# CENTENNIAL REALTY ADVISORS

Adding value for our clients through proactive property management.



**2.8 MM**

Square Footage Currently Under Management

**32**

Dedicated Team Members

**26 Years**

Average Industry Experience Of Our Management Team

**CONGRATULATIONS!**

**25**

**OUTSTANDING YEARS**

CU Real Estate Center



Leeds School of Business  
UNIVERSITY OF COLORADO BOULDER



COMMERCIAL

DEVELOPMENT

RESOURCES



**CONSCIENCE BAY**  
COMPANY

*Real Property Investments*



Producing economic, social, and environmental returns through multigenerational real estate investments.

We equate property ownership with responsibility, and produce profits while practicing good stewardship.

[www.cbayco.com](http://www.cbayco.com)



Future 112,000 SF.  
Science & Tech. in Boulder

# Hines



**HINES IS A PROUD SPONSOR OF THE  
CUREC ANNUAL REAL ESTATE FORUM**

---

## MBA Graduate Students, Class of 2022

---



### Ryan Adzima

Ryan.Adzima@colorado.edu

Ryan Adzima is a 2022 MBA Candidate pursuing his strong interests in Real Estate and Finance at the Leeds School of Business. He plans to work post-graduation in an acquisitions or asset management role in a commercial real estate or private equity firm. Prior to graduate school, Ryan graduated from Montclair State University with a B.S. in Business Administration, where he played quarterback for the Red Hawks. During his time as an operation and project manager for UEMS, an electro-mechanical repair service company, his passion for real estate quickly grew, which ultimately led him to pursue a career in commercial real estate.

Additionally, Ryan has completed extensive extracurricular work focusing on real estate financial modeling across all asset types, concentrating on commercial real estate acquisition and development modeling, partnership waterfalls, and debt modeling, among other financial analyses.

Ryan is a hardwired competitor who is passionate about his work; he utilizes his analytical mind to solve complex problems for practical solutions, learns new material quickly, and adapts to a diverse range of situations and people to work effectively and efficiently.



### Tad Balfour

Tad.Balfour@colorado.edu

Tad Balfour is a second year MBA candidate at the Leeds School of Business, University of Colorado Boulder focusing on real estate and entrepreneurship. Prior to beginning his master's program, Tad worked for 6 years within property management and acquisitions, facilities operations and real estate. He has worked with a small multi-family commercial real estate firm and managed facilities operations for a large recruitment firm. In his most recent role, he managed multiple buildouts and worked daily with property managers, architects, and contractors.

He gained additional experience by creating his own real estate portfolio which he continues to manage on his own. He is actively seeking a position within the commercial real estate development and property/asset management space.

Tad received his undergraduate degree in Communications, with a minor in Business, from Texas Christian University in May 2014 and in his free time he enjoys being outdoors, traveling, building things, and spending time with friends and family.



### Philippe Brady

Philippe.Brady@colorado.edu

Philippe Brady is a 2022 MBA Candidate at the Leeds School of Business pursuing his interests in Real Estate and Finance. Prior to graduate school, Philippe spent 5 years as an engineer in the Oil and Gas Industry and 3 years as Realtor learning the Colorado real estate market. He earned his B.S. with Honors in Petroleum Engineering at the University

of Texas at Austin, and he's excited to bring his analytical approach to Commercial Real Estate in the Acquisitions, Development, and Finance spaces. In his free time, Philippe enjoys spending time with his growing family, playing golf, and exploring the great Colorado outdoors.





## Harrison GreenMaki

Hagr1213@colorado.edu

Harrison GreenMaki is a 2022 Master's in Business Administration candidate at the Leeds School of Business. Prior to starting his MBA Harrison worked in the U.S. Navy as a Naval Aircrewman and Rescue Swimmer flying in helicopters for 13 years. His tours of duty led him through 35+ countries, 9 deployments supporting multiple missions, and living in Tokyo, Japan during his last tour prior to leaving active duty. During his last tour of duty the passion for real estate began

to dramatically increase and ultimately led to his long term plan of transitioning out of the military and pivoting into the real estate industry through his MBA. Harrison is extremely active in the Leeds network via his MBA presidency and connecting his network with the cohorts. In his off time, he's become an avid basement developer turning his basement into a 1,450 SF 2bd 1.5ba addition to his house and hiking all along the front range.



## Reggis Guthrey

William.Guthrey@colorado.edu

Reggis Guthrey is a second year MBA student at the Leeds School of Business, University of Colorado Boulder. His 4 years post under grad were spent working in the Oil and Gas sector in a variety of roles. Reggis worked post grad for Chesapeake Energy where he was part of team that oversaw the reformation and clean-up of their internal Land records spanning their interests across the United States in all basins as well as negotiated and interpreted leasing opportunities. He then accepted a role at Stronghold Resource Partners where his function varied and expanded as the company grew from 25 on his first day of employment

to 200 when he left. There he oversaw the implementation and training on a proprietary software utilized for land data keeping as well as many acquisition and divestiture efforts in the Permian Basin.

Prior to Leeds Reggis received his Bachelor of Business Administration, majoring in Energy Commerce with a minor in Geology. He hopes to utilize his MBA by building upon his knowledge of contracts, negotiation, and finance in the Oil and Gas world and transition to a real estate role with an emphasis on environmental stewardship.



## Brickman House

Brickman.House@colorado.edu

Brickman House is a 2023 MBA candidate at the Leeds School of Business, CU Boulder. He is originally from Oneida, WI. He has professional experience in developing recently acquired properties while working for the Oneida Nation of Wisconsin. Brickman is focused on multiple aspects of real estate including commercial, multi-family and

low-income housing, as well as sustainably focused positions. His background encompasses creating more efficient buildings and creating files to measure owned properties. Post-graduation, Brickman is interested in staying within the Denver area, but is also open to other locations.





### Amber Hughes

Amber.Hughes@colorado.edu

Amber Hughes is a second-year MBA candidate at the Leeds School of Business. She graduated from the University of Wisconsin in Madison in 2014 with a BBA in marketing and management. Amber started her career with the Chicago Blackhawks Hockey Team in their marketing department and spent six years with the organization. Working for a professional sports team was an incredible experience, but she grew an increasing interest in the real estate industry and a strong passion for sustainability over the years. She came to Leeds to make that dream a reality. Amber is driven to create a

career in commercial real estate acquisitions/development, and long term, hopes to manage an ESG fund/portfolio. She knows her strong work ethic, knack for building relationships, and problem-solving skills will make her a positive addition to the industry. Amber currently serves as the President of the Graduate Real Estate Association, the VP/Treasurer on the MBAA board, and is an Urban Land Institute Graduate Student Etkin Fellow. Amber loves spending her free time with her dog (Cooper), hiking/snowboarding in the mountains, and searching for the best cookie skillet in the Rockies.



### Katie Kimmey

Katie.Kimmey@colorado.edu

Katie Kimmey is a 3rd year dual degree candidate both in the MBA and Master's of the Environment programs. She grew up in the Houston, Tx area and obtained a BBA in Operations Management from Texas A&M University in 2015. Working at Oracle Corp for four years in sales operations she was able to gain extensive experience in business strategy and planning but wanted to steer her career in a different direction. CU Boulder was the best choice to obtain a dual master's degrees,

one concentrating in real estate, the other in renewable and sustainable energy. With a strong sense of agency for the environment paired with strong analytical and interpersonal skills she hopes to blend these two degrees into a role focused on asset management of renewables, energy-efficiency retrofitting, or sustainable development. In her free time Katie enjoys snowboarding, cooking, and attending CU basketball games. Sko Buffs!



### Derek Lange

Derek.Lange@colorado.edu

Derek Lange is an energetic, self-motivated MBA Candidate pursuing his interests in Real Estate at the Leeds School of Business. Post-graduation, he plans to work as an analyst in commercial real estate (development or acquisition). Prior to graduate school, Derek graduated from The University of Colorado with a B.A. in Economics. His work experience as a Credit Analyst, enabled him to calculate

and quantify risk exposure in the underwriting process when evaluating new potential merchants. He has excellent interpersonal and problem-solving skills with a strong focus on continuous improvement and increased productivity. In his free time, Derek enjoys skiing, hunting, cooking, traveling, and the great outdoors.



## Emily Luchetti

Emily.Luchetti@colorado.edu

Emily Luchetti is a 2nd Year MBA Student with over 6 years of management, marketing, and consulting experience, leading companies varying in size towards revenue growth and customer acquisition, using innovative and logical idea generation and implementation. Through her experience leading teams ranging from 7-25+, Emily has further developed her leadership skillset and enjoys building result-oriented and effective teams. Emily co-founded a business consulting firm in 2020 with fellow MBA students, working with startups and established national companies to develop their business strategy and impact.

Emily is interested in pursuing a career in Real Estate Development and Entrepreneurship, and hopes to work as a project manager for a small or medium sized firm in Colorado or San Diego after graduating from Leeds. She has a passion for sustainably focused design and development, and hopes to integrate that into her career.

Emily graduated from CU Boulder with a degree in Environmental Design, focusing in Architecture and Products of Design. In her free time, Emily is an avid skier and dog mom.



## Michael Mendoza

Mime5040@colorado.edu

Michael is a 2nd year MBA Candidate (May 2022) pivoting into commercial real estate from the USMC as a Captain where he led various operational, financial, and supply logistic efforts. He is the Real Estate Investments Intern at Cardinal Group Investments with a focus on asset management, Chief of Staff for the university Graduate & Professional Student Government, and active member of the Graduate Real Estate Association with a recent 1st place team recognition in an intercollegiate real estate competition hosted at the University of Maryland. His undergraduate major was

International Business with a minor in Spanish (native speaker) at UNCC where he had the opportunity to study abroad in Colombia and China, closing the period as commencement speaker for his graduating class.

The recent Colorado transplant spends his free time with family and friends, skiing new mountains, and hiking with his two German Shepherds. Mike thoroughly enjoys learning the skills necessary to take on challenges beyond his immediate experience and is eager to continue growing within the commercial real estate asset management field.



## Elizabeth Rowley

Elizabeth.Rowley@colorado.edu

Elizabeth Rowley is a motivated 2022 MBA Candidate at the Leeds School of Business, specializing in Real Estate and Finance. Prior to beginning her master's program, Elizabeth spent 6 years in hospitality business as a Senior Assistant Director of Finance and Accounting at Marriott International. She currently is pursuing her interests in real estate

and finance while completing her MBA with a Real Estate Investment Trust with over \$4B in AUM based in Colorado.

Elizabeth graduated with dual majors from Michigan State University in German and Hospitality Business with highest honors in both degrees. She enjoys spending time with friends, family and pets, fishing, reading, and traveling.



### Min Wang

Min.Wang@colorado.edu

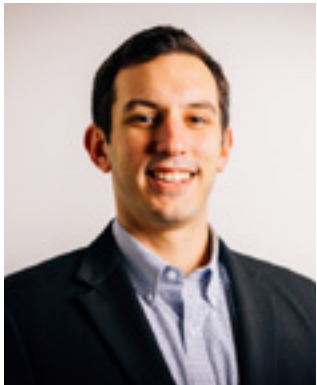
Min Wang is a passionate, self-driven second year MBA student pursuing her interests in Real Estate and Finance at the Leeds School of Business. Post-graduation, she plans to work as an analyst in commercial real estate. She has been working as a real estate development and finance intern at Southwest Property Corp since June 2021. In this position, she has initiated five projects from market research, financial modeling, due

diligence and presentation to management team and the investors. Prior to graduate school, Min graduated from Sichuan University in Southwest of China with a master's degree in applied linguistics and worked as a teacher both in China and the US. She is an analytical thinker, creative problem-solver, and natural leader who enjoys working on diverse teams in a fast pace. In her free time, Min enjoys skiing, hiking, camping, traveling, learning new skills.

---

## MBA Graduate Students, Class of 2023

---



### Louis Abramowitz

Louis.Abramowitz@colorado.edu

Louis Abramowitz is a 2023 MBA Candidate at the University of Colorado, Leeds School of Business with a focus on Commercial Real Estate. Louis has over five years of professional experience, mostly in B2B sales, where he developed a strong work ethic and further honed his interpersonal skills. Most recently he started a home improvement business, which he continues to run today while in school. His passion for real estate grew exponentially while living in Dallas, TX, and watched the fast growth of the city.

Louis is focused on learning as much as he can, so he is also completing extensive extracurricular financial modeling work outside of the program. Louis is pursuing a summer internship where he can use, and further enhance his financial analysis skills.

Louis received an undergraduate degree in Sports Management from the University of Texas. In his free time, he enjoys attending live music and sporting events, as well as spending time in the mountains camping and snowboarding.



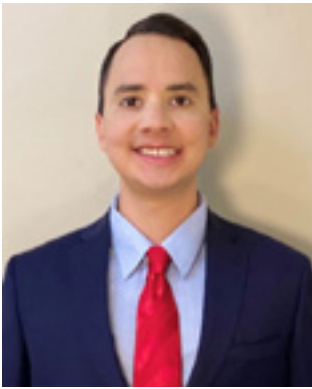
### Luke Burns

Lucas.Burns@colorado.edu

Luke Burns is a veteran of the United States Coast Guard and a Leeds School of Business '23 MBA Candidate. He serves as the VP of Donations for the Barney Ford Scholarship Fundraiser Committee and as a Senator to the Graduate Student Body Government where he sits on the Finance Committee as Chairman. His focus in the MBA program is real estate with an emphasis in finance. This career pivot comes after 11 years of state and federal service in an emergency response capacity where he learned to thrive as a part of a team

in high stress environments. Luke enjoys being a constant learner and pushing himself into new environments. This had led him to pursue an internship focus in commercial real estate and financial analysis, in order to further hone his quantitative hard skills.

In his free time, Luke enjoys hiking with his dog Shiloh, skiing in Colorado's beautiful mountains, and reading as much as possible. If you have any questions about the fundraiser or an aspect of my background, Luke would love to touch base.



## Juan Manuel Arriaga Chavez

Juan.Arriagachavez@colorado.edu

Juan Manuel Arriaga Chavez is an international 2021-2023 MBA candidate with a concentration in Real Estate and Finance at the Leeds School of Business, University of Colorado Boulder. Prior to graduate school, Juan graduated from the Monterrey Institute of Technology and Higher Education with a B.A. in Business Creation and Development. He has visited 25 countries and has studied abroad for a total of 4 years in Canada, China, Germany, Japan, and the United States. After graduation, he plans to work as a real estate manager, analyst, and developer. Juan has 4 years of professional experience as a manager in automotive retail, working with Nissan, Infiniti,

Chevrolet, Buick, GMC, Cadillac, and Hino. He led a team of 800 people at 17 locations to earn a place among the top 10 national dealership groups of Mexico from 2018 to 2020. He was awarded the Best Nissan Dealership of Mexico recognition by PWC in 2019 and 2020. Juan is experienced with KPI analytics and business model design. He is actively seeking a 2022 summer internship in the real estate industry. He speaks English and Spanish fluently. Juan is passionate about improving our environment through business innovation. He loves hiking, veganism, learning languages, ecological design, organic agriculture, science-fiction, and yoga.



## Tim Dickson

Timothy.Dickson@colorado.edu

Tim Dickson is a recovering Colorado-based political consultant with deep knowledge of Colorado's political landscape and legislative process. Over the past six years, he worked to elect fourteen elected officials up and down the ballot in some of the most targeted races across the state. After graduation, he hopes to work in development where he can use his knowledge of local government to help build

vibrant communities where all Coloradans can thrive. He received his undergraduate degree in Political Science from the University of Colorado at Boulder and expects to complete his MBA in the spring of 2023 with an emphasis in real estate. Outside of school, Tim is an avid skier, hiker, fisherman, and aspiring bowman who can often be found on a local trail with his dog, Ruby.



## Todd Fichman

Todd.Fichman@colorado.edu

Todd Fichman is a first-year MBA Candidate at the Leeds School of Business, University of Colorado Boulder, who is focusing his studies on Real Estate and Finance. Prior to pursuing his MBA, Todd worked in various sales and marketing roles back in his home state of

Connecticut. Todd is currently interning for Red Cove Capital, LLC where he is underwriting multifamily development deals for new ventures located throughout the country. In his free time, Todd enjoys skiing in the winter and playing tennis or golf in the summer.





### Dusan Gardilcic

Dusan.Gardilcic@colorado.edu

Dusan Gardilcic is an MBA candidate pursuing his interests in Real Estate and entrepreneurship at the Leeds School of Business. Post-graduation he plans to work in the real estate environment looking forward to integrating innovation and new tools to improve revenues. Prior to graduate school, Dusan graduated from Pontificia Universidad Catolica in Chile as a Mechanical Engineer with a major in management. His work experience

is as an innovation leader in real estate development, research and construction, also filing a patent for the new construction method. Before starting the MBA program, he worked as an analyst in a Real Estate multifamily fund in Chile and USA. He is an analytical thinker, a great communicator, and fluent in both English and Spanish. Dusan enjoys traveling and outdoor activities like biking, hiking, and skiing.

---



### Ty Hardin

William.Hardin@colorado.edu

Ty Hardin is a 2023 MBA candidate at the Leeds School of Business and is pursuing a career path in real estate acquisitions and commercial development. Prior to beginning the MBA program, Ty worked for three years as a portfolio management analyst for a publicly traded real estate investment company based in Carmel, IN. In addition to tracking and analyzing the monthly and quarterly performance of the firm's 100+ properties, he served as the relationship lead for six real estate portfolios, encompassing four operating partners and 14 properties (\$162M cumulative

value). He additionally assisted with financial analysis for portfolio refinancing, JV and lease restructuring, operator transitions, and other ad hoc analysis for upper-level management and managed internal performance metric workbooks which were used in public filings and earnings announcements. Ty received his undergraduate degree in Real Estate Finance from Indiana University – Kelley School of Business. Outside of work, he enjoys spending time with friends and family, cooking, snowboarding, and traveling.

---



### Alexander Jacobs

Alexander.Jacobs@colorado.edu

Alexander Jacobs is a 2023 MBA Candidate at the University of Colorado Boulder, Leeds School of Business with a passion for Real Estate. Prior to expanding his Real Estate finance knowledge and skillset at Leeds, he worked as a CRE broker in Manhattan for three years, successfully negotiating more than 20 transactions. Due to his success in brokerage, Alexander earned a promotion to the director level, where he managed a team of associates representing tenants in New York City. He

also has experience working as an investment manager, responsible for making home equity investments with individual homeowners. He is hoping to use his industry experience along with his educational background, which includes an undergraduate degree in management/business law from Tulane University, to make a large impact on his next company. Outside of work, he enjoys the outdoors, particularly skiing and golfing, and watching sports.





### Jeff Loucks

Jeffrey.Loucks@colorado.edu

Jeff Loucks is a 2023 MBA Candidate at the Leeds School of Business, University of Colorado Boulder. Post-graduation, he plans to work in the commercial real estate industry in either development or asset management. Prior to graduate school, Jeff worked in the hotel industry as a Director of Revenue Management for six years. In this role he was responsible for budgeting, forecasting, and

developing strategies to maximize revenue and profit. Jeff received his undergraduate degree in Music from Central Michigan University, where he was a member of the marching band, jazz band, and symphony. He is a result-oriented critical thinker who loves problem solving, teamwork, and personal growth. In his free time, Jeff enjoys hiking, snowshoeing, and reading.



### Padric Lynch

Padric.Lynch@colorado.edu

Padric Lynch is a passionate, self-driven MBA Candidate pursuing his interests in Real Estate and Entrepreneurship at the Leeds School of Business. Post-graduation, he plans to work as a commercial real estate broker. Prior to graduate school, his work and leadership experience comes from serving as a Marine Corps Officer from 2017 to 2021.

While stationed in North Carolina, he started an educational real estate investment group and bought and sold over 15 residential properties, keeping the majority as rental units. He is an approachable, servant leader who enjoys working on diverse teams. In his free time, Padric enjoys dancing, music, cooking, traveling, hiking, camping, and lifting weights.



### Ezra McPhail

Ezra.McPhail@colorado.edu

Ezra McPhail is a motivated, ambitious first-year Master of Business Administration candidate at the Leeds School of Business pursuing his passion for Real Estate with an emphasis in Finance. Prior to embarking on his pursuit of an MBA, Ezra worked in the media/advertising industry building and implementing his client's strategy for their advertising campaigns. During his tenure, Ezra interpreted his client's campaign goals and translated them into an actionable media placement strategy to accomplish their KPIs. He hopes to leverage the skills and experience

gained at CU to pivot into the commercial real estate industry. Currently, Ezra has a part-time internship as an acquisition's analyst at small multifamily investment shop in Denver. In this role, he's tasked with underwriting Class A multifamily assets in CO, FL, and TX along with preparing deal presentations for the investment committee. Ezra hopes to continue down this path in either acquisitions or asset/portfolio management. In his free time, Ezra can be found making laps at Winter Park, backpacking with his dog in Lost Creek Wilderness, or preparing a new dish in the kitchen.



### David Schau

David.Schau@colorado.edu

David Schau graduated from Southern Illinois University in 2014 with two Bachelors of Science degrees in Architecture and Resource Management, while also obtaining a real estate broker's license. David began his professional real estate career in 2015 working for a Chicagoland design-build industrial real estate development firm, Northern Builders Inc.

At Northern, David held the title of Project Engineer, and also worked as a business development associate, sourcing new opportunities for new development deals and third-party construction projects.

After successfully managing \$20m of design-build construction work, David joined Mortenson Construction's Sports +

Entertainment group, working exclusively on stadium and arena projects. His career with Mortenson is highlighted by managing the enclosure scopes at the \$1.4B Chase Center Arena in San Francisco, and the \$45m self-perform concrete contract for the St. Louis City MLS Soccer team.

David has completed several graduate-level real estate courses at the University of Washington, and completed a Certificate of Finance from NAIOP. He holds an active broker's license, has participated in several real estate competitions, and is currently pursuing the A.CRE Certification. David hopes to join a real estate investment banking team or a real estate private equity group upon completion of his MBA degree.



### Kimberly Schwartz

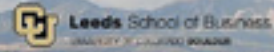
Kimberly.Schwartz@colorado.edu

Kimberly Schwartz is a 2023 MBA candidate interested in real estate, finance, and sustainable development. Prior to starting her MBA at Leeds, she taught English in Cusco, Peru for five years. While living in Peru she realized both the need and opportunity for energy efficient housing. She became very interested in Peruvian building methods, sustainability initiatives and even worked with the Cusco government on in-country

recycling programs. Her experience in Peru reinforced her belief that business can and should be a force for good, and she is excited to incorporate sustainability into a new or established business venture. For her undergraduate degree, Kim attended Duke University where she majored in Economics and Political Science. In her free time, you can find her rock climbing, running, or reading.

**CU REAL  
ESTATE**

CENTER



CU REAL ESTATE CENTER  
PRESENTS THE ANNUAL



---

# 2022 GOLF TOURNAMENT

---

AUGUST 15, 2022

## Supporters





---

## Supporters

---

